



CHAMPIONS SCHOOL OF REAL ESTATE®

THE FUTURE IS BRIGHT IN REAL ESTATE,
CHOOSE A CAREER PATH THATS RIGHT FOR YOU!

2022 COURSE CATALOG



REAL ESTATE
DESIGNATIONS
LOAN ORIGATION
HOME INSPECTION
APPRAISAL
BUSINESS ETIQUETTE



AUSTIN | DALLAS | FORT WORTH | HOUSTON | SAN ANTONIO | ONLINE | CHAMPIONSLIVE | NATIONAL

Now is the Time for a Career in Real Estate, Loan, Inspection or Appraisal!

Why?

If you are considering a career in real estate or any related real estate field, you need to know how fortunate you are to live in Texas. The following are reasons Texas agents and affiliates are excited about our economy:

- Real Estate Sales Agents remain a vital part of the home search process and are the most relied on for information for home buyers
- 88% of buyers purchased a home through a Real Estate Agent
- Making the home purchase through a Real Estate agent is a consistent real estate trend
- Personal Relationships and connections remain the most important feature of the agent - buyer/seller
- Months on inventory down in 2021: 1.6 months compared to 2020 at 2.3 months - *Texas Realtor, Texas A&M Real Estate Research Center*
- Texas welcomed 537,000-582,000 new residents in 2019. This is the seventh year in a row that Texas attracted more than 500,000 new residents from out of state. Texas Ranks #2 in the USA for Relocation - *2021 Texas Realtors, Relocation Report*

Champions School of Real Estate® is your choice school for a new career!

Why?

We have Career Counselors at our brick and mortar schools in every major metropolitan area of Texas to help counsel you with any question you may have. We also have online counselors and live chat for our customers.

- Look at our testimonial web page at www.ChampionsSchool.com/reviews to see thousands of satisfied real estate, loan officer, inspector and appraiser students! They love us! Choose to be a Champion™!
- Our teachers have at least five years of experience in their subject matter and at least five years of teaching adults. Our teachers know you haven't been to school in a while; we strive to make our classes a comfortable, stress-free experience for optimal learning!
- Champions School of Real Estate® has one major goal: To help YOU Succeed! Go to www.ChampionsSchool.com/live and enjoy all of our videos explaining careers, license requirements, industry updates and our Champions School of Real Estate® Super Star interviews!
- Champions School offers convenient delivery methods available for you: brick-and-mortar classroom, **ChampionsLive**, online, and correspondence deliveries!
- Best Places to Work Top 25 in Austin, Dallas, Houston, and San Antonio, by the Business Journals.
- BBB Better Business Bureau recognition for customer service!

You Can Do It - We Can Help!

See You in Class, and Thank You for Your Business!

Rita D. Santamaria
Owner, Founder, CEO

Kimberly D. Dydalewicz
Co-Owner, President



Rita D. Santamaria

Owner, Founder and CEO

September 2021 WCR Texas State panelist on "Power Women"

Cover and feature called "Women of The Woodlands", The Woodlands Lifestyle magazine, May 2021

Cover Feature - 2019 HousingWire Magazine Women of Influence

Feature article, Houston Real Producers, August 2018

Cover Feature - Houston Woman Magazine - April 2018

2018 W.I.S.H., Women Inspiring Strength and Hope, Society Honoree, an affiliate of Make-a-Wish Texas Gulf Coast and Louisiana

Forbes Real Estate Council Member 2017-Present

2016 Platinum Top 50 San Antonio Career Achievement Award

Women's Chamber of Commerce of Texas - Woman of the Year Honoree 2013

Cover Feature - Small Business Today - September 2013

2010 Top 50 Most Influential Women in Houston

2008 Texas State WCR Chapter Business Woman of the Year

2007 Named in National Top 25 Most Influential People in Real Estate by ActiveRain.com

2003 NAR REBAC Realtor® Hall of Fame



"Jump Start Your New Career!"

Join Rita Santamaria, Owner, CEO and Founder of Champions School of Real Estate®, for our exciting package: **30 Days to Success in Real Estate!** This training program includes daily coaching videos featuring Rita as she mentors you through the day-to-day training workbook *30 Days to Success in Real Estate*. Rita will help you navigate your career as you step up the ladder to success! **Enroll at www.ChampionsSchool.com/coach**

Champions School of Real Estate® - Charitable Contributions 2020 - 2021

American Cancer Society
American Heart Association Harris Co.
American Heart Association Montgomery Co.
AREAA
AREAA Lion Dance Sponsorship
Asian Real Estate Association of America
Austin Association of Real Estate Brokers
Austin Board of Realtors®
Austin Business Journal
Austin Mortgage Bankers Association
Battle of the Bras event for WCR Collin County
Burgers for Babies Annual Fund raiser
Collin County Association of Realtors®

Council of Residential Specialists
Easter Seals of North Texas
FACE
Four River Association of Realtors®
Greater Denton/Wise Association of Realtors®
Greater Fort Worth Association of Realtors®
Houston Association of Realtors®
Keller Williams Austin Vendor Partner Program
Lone Star College Endowment Fund
MD Anderson
Metrotex Association of Realtors®
Montgomery County Women's Shelter
Nancy Owens Breast Cancer Awareness

National Association of Realtors®
North Texas Food Bank
Northwest Area Ministries
Platinum Top 50 Austin | San Antonio
Snowball Express
Susan Komen Race for the Cure
Texas Children's Hospital, NAI
The Woodlands Chamber of Commerce
TREPAC - Auction Donations
Williamson County Board of Realtors®
Women's Council of Realtors® Austin
Womens Council of Realtors® - Local Chapters
Womens Council of Realtors® - Texas Chapter
Woodlands High School Youth Athletics Foundation



2022 VIRTUAL CAREER FAIR



BROADCAST LIVE



SIGN UP FOR FREE AT
www.ChampionsSchool.com/career-fair

OR

CLICK ON A REGION TO ENROLL

Austin

FEBRUARY 4
9 AM - 12:30 PM

**SAN
ANTONIO**

FEBRUARY 11
9 AM - 12:30 PM

DFW

FEBRUARY 18
9 AM - 12:30 PM

Houston

FEBRUARY 25
9 AM - 12:30 PM

CHAMPIONS MERCH STORE



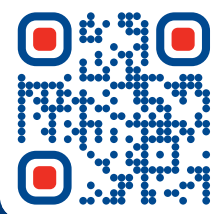
Kimberly Dydalewicz, Co-Owner and President of CSRE, with husband Kevin proudly wearing CSRE Merch!

Show off your Champions pride with a t-shirt, sweatshirt, or Nike pullover!

www.ChampionsSchool.com/merch



SHOP NOW





Now is the Time!

A Career In Real Estate Awaits

Choosing a career in the real estate industry is the first step to an exciting and eventful path to success. With an array of options for an interesting and challenging career, it's no wonder that Texans become real estate agents, brokers, loan originators, appraisers, and inspectors every day!

Are You Ready To Be Your Own Boss?

The Champions Advantage:

- Updated, leading-edge course material
- Instructors are practicing industry professionals
- Customized educational programs
- Flexible delivery options to make classes fit any busy schedule
- Career counseling available at campuses Monday through Saturday in person, by phone, or online chat
- Build your business with informative courses, special designations, and continuing education
- Free networking events, career nights, career fairs, lunch and learns, internet bars and coffee
- Free *Real Estate Superstar* Interview series on [Youtube.com/ChampionsSchool](https://www.youtube.com/ChampionsSchool)
- Broker-sponsored classroom breakfasts, lunches, dinners, and free give-aways are a great way to learn about new presentations from various companies' representatives

Call a Counselor | Go Online | Visit a Campus Today!

Austin Campus



Dr. Hank Seitz
DALLAS

"Champions is the best real estate school in Texas! I recommend all people wanting to be an Agent to take the real estate training at Champions. They have the best training materials and the best teachers who are experienced agents and brokers that understand the business. I also recommend my agents to take all of their continuing education at Champions. The concepts they teach has the information agents and brokers need to stay ahead of the industry that builds their business and themselves. I would recommend Champions to all soon-to-be agents and brokers for the best practical hands-on education in real estate!"

Jacquelyn Hobbs
ALLEN

"All the recruits I've had join KW Allen that went to Champions School of Real Estate felt very prepared for the exams. They can never say enough amazing things about the instructors, the class content, and their experience with Champions."

Carla Wells
HOUSTON

"The owner, support staff, and instructors are all "Top Notch" at the Champions School of Real Estate. The availability of the real estate classes, (in-class & online) along with the prep courses, lend you many options for learning. I can't say enough about the staff. The facility itself was always well maintained and inviting. This industry is unique, and your education is an investment, why not guarantee your return? You definitely can with the Champions School of Real Estate. I'm proud to be a Champion."

Simone Goelz
AUSTIN

"I want to share my experience with Champions. I honestly couldn't imagine that anyone could or would ever give them anything but a 5-star rating. They are 100% there for you for anything and everything. From keeping the facility immaculate, to making sure that you feel prepared and rooting for you to get through. The staff has been so helpful. I cannot say enough about everyone! Instructors and all those involved. Worth every single penny"

Tanya Hatch
FT. WORTH

"Champions is truly about helping their students! The staff is amazing, and they make getting in contact with someone very easy and efficient for everyone! I am glad to have chosen Champions for my classes and prep classes! I highly recommend them to anyone looking for the right school!"

Read More at
www.ChampionsSchool.com/reviews/



AUSTIN CAMPUS
512-244-3545
13801 Ranch Rd 620 N, Ste 100
Austin, TX 78717
Campus Hours
Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Cyndi Carter
Cynthia@ChampionsSchool.com

CHAMPIONSLive
713-580-4946 | 866-272-5962
ChampionsSchool.com/Live
Campus Manager: Henry Britt
ChampionsLiveSupport@ChampionsSchool.com

DALLAS CAMPUS
972-867-4100 | 866-713-0055
3721 Mapleshade Lane
Plano, TX 75075
Campus Hours
Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Linda Chase
Linda@ChampionsSchool.com

FORT WORTH CAMPUS
214-687-0000
6324 Waverly Way, Ste 100
Fort Worth, TX 76116
Campus Hours
Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Betsy Foley
Betsy@ChampionsSchool.com

HOUSTON GALLERIA CAMPUS
713-629-4543 | 866-802-4267
1001 West Loop South, Ste 205
Houston, TX 77027
Campus Hours
Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Dorothy Barringer
Dorothy@ChampionsSchool.com

HOUSTON NORTH CAMPUS
281-893-4484 | 800-284-1525
CORPORATE OFFICE
7302 N Grand Pkwy W
Spring, TX 77379
Campus Hours
Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Christine Wright
Christine@ChampionsSchool.com

HOUSTON WEST CAMPUS
281-496-7386
738 Highway 6 South, Ste 150
Houston, TX 77079
Campus Hours
Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: David Santamaria
David@ChampionsSchool.com

SAN ANTONIO CAMPUS
210-349-7600 | 866-428-9900
10000 San Pedro, Ste 100
San Antonio, TX 78216
Campus Hours
Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM
Campus Manager: Natalie Powell
Natalie@ChampionsSchool.com

ONLINE & NATIONAL CAMPUS
512-246-2773 | 800-969-2599
www.ChampionsSchool.com
Chat Hours
Mon - Fri 8:00 AM to 7:00 PM
Vice President: Curt Knobloch
Curt@ChampionsSchool.com
National Compliance: Sylvia Busk
Sylvia@ChampionsSchool.com

FIND US ON SOCIAL MEDIA

#ChampionsSchoolofrealestate
fb.com/ChampionsSchool
fb.com/365RealEstateTips
fb.com/ChampionsBusinessEtiquette
instagram.com/ChampionsSchool
twitter.com/ChampionsSchool
youtube.com/user/ChampionsSchool
pinterest.com/ChampionsSchool

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OFFICIAL COVID-19 UPDATE

50% CAPACITY

As we continue to monitor CDC guidelines for COVID-19 and its variants, Champions School of Real Estate has reinstated previous safety measures which will remain in effect until further notice. Effective immediately, all employees, teachers, and students are REQUIRED to wear a mask while on campus regardless of vaccination status. Additionally, temperatures will be taken upon entering the building, social distancing policies will be enforced, and classroom capacity will remain at 50%.

Students who do not wish to adhere to this policy may speak with a counselor about switching to an alternate delivery method (Virtual Classroom or Online). We will continue to monitor the CDC guidelines and should there be any changes, we will maintain regular communication with you via the Champions School of Real Estate website, email, and social media.

Campus Health/Safety Measures:

- Champions School of Real Estate students, staff, teachers, visitors, and vendors, regardless of vaccination status, are required to wear a mask on campus.
- Classrooms will remain at 50% capacity until further notice. "Do Not Sit Here" social-distancing stickers will remain in place until we open up to full capacity.
- Student temperatures will be taken at the door upon entry to the campus. Masks must be worn within the campus at all times.
- Should students need it, PPE will be available at check-in and throughout campuses until further notice.
- Plexiglass desk shields for staff protection will remain in place indefinitely.
- Student Break Room: microwaves, refrigeration, and coffee service will be available for student use.
- **IMPORTANT:** If you develop COVID-like symptoms after or during any time in which you have been on-campus, including attending classes, please make sure you call to speak with the campus manager before you return to campus. COVID-19 symptoms can oftentimes be confused with a cold or flu. If you exhibit any symptoms, including, for example, a headache, cough, runny nose, sore throat, chills, etc., please call the campus to reschedule your classes. If you've had COVID-19, you may return to campus once you have been cleared by your healthcare provider and a negative test showing that you are no longer contagious with the virus.

Campus Procedures:

- **Campus Hours:** Our campuses will be open Monday - Friday from 8 AM to 5 PM and Saturdays from 8 AM - 4 PM.
- **Class Schedules:** While classes will remain at 50% capacity, campuses will not add over flow classes to the schedule once classes are full. Should a classroom hit 100% capacity, students can choose to move to online, ChampionsLive or schedule the next available classroom date.

The safety, health, and well-being of our students has been of the utmost importance throughout the pandemic. We will remain vigilant as the situation evolves, and we will maintain regular communication with you via the Champions School of Real Estate website, email, and social media.

For Up-to Date Information go to:
www.ChampionsSchool.com/covid19/



CHAMPIONS SCHOOL OF REAL ESTATE

MEET OUR INSTRUCTORS



Tom Allen Houston
 Kevin Airel DFW
 Rosemary Bickford Houston
 Michelle Bippus Austin
 Brad Boswell DFW
 Sarah Lee Bosen Houston
 Mike Boyd San Antonio
 Jeanne Butterfield Austin
 Roy Carter Director, Inspection School, Teacher Liaison Instructor of the Year 2008
 Harry Casler Austin



Julie Choate DFW
 Mark Cox DFW
 Antonio Delgado DFW
 Randy Dicken DFW
 Kurt Duffek Austin
 Caroline Edwards Houston
 Frank Eldridge San Antonio
 Donna Ellis Houston
 Bea Flores Houston
 Rose Forey Houston



Greg Freeman Houston
 Steve Goff DFW
 Allan Hancock Statewide 2018 Teacher Emeritus
 Mike Hancock Houston
 Kathryn Hardeman Houston
 Amy Smythe-Harris Houston
 Will Harris Director, Appraisal School Instructor of the Year 2014
 Becky Hill Statewide Instructor Liaison Instructor of the Year 2009
 Thom Hulme DFW
 Sue Ikeler Houston Instructor of the Year 2010



Andy Ingram DFW Instructor of the Year 2015
 Demond Johnson DFW
 Jeffrey Jones Houston
 Wauketa Jones DFW Instructor of the Year 2021
 Jennifer Keathly DFW
 DaNell Kinney DFW
 Robin Kitzmiller Houston
 Donald Leonard Houston
 Mark Levin Houston
 Patrick Lynch San Antonio



Robert Macioce Austin & San Antonio
 David Maez DFW
 Jon Manning Houston
 Karen McCarty Austin
 Esmeralda McGee Austin
 Robert Meche DFW
 John Mercado Austin Instructor of the Year 2017
 Anthony Mitchell DFW
 Steven Monroe San Antonio
 Johnny Morrow San Antonio



Shelly Moschak Statewide
 Paul Noyd Houston
 Sergio Oronoz San Antonio
 Eric Paulson Austin
 Allen Pozzi San Antonio
 J. Royce Price Houston San Antonio
 Jasmine Quinerly Houston
 George Renfro Houston
 Rhondalyn Riley Houston
 Peggy Rudolph Houston

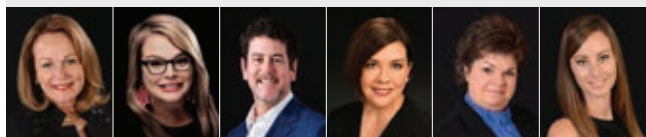


Louis Salinas Houston
 Rebecca Savage DFW
 Joe Sloan San Antonio
 Douglas Smith DFW
 Randy Smith DFW, Teacher Liaison Instructor of the Year 2010
 Paul St. Amand Director, Mortgage School Instructor of the Year 2007
 Christy Mendelow Business Etiquette National
 Victoria Subia San Antonio Instructor Liaison Instructor of the Year 2019
 Nelle Tatum Houston
 Veronica Taylor DFW



Byron Underwood Houston
 Tori Vendola San Antonio
 Lisa Walker DFW
 Jo Weaver Austin
 NiCole Williams DFW
 Kristin Wilson Houston Instructor of the Year 2013
 Robbie Wilson DFW
 Dave Wyatt Statewide
 David Zarco Houston

EXECUTIVE LEADERSHIP



Rita Santamaria Owner/Founder
Kim Dydalewicz Co-owner/President
Curt Knobloch Vice President
Debi Bliazis Vice President
Darla Mills Accounting Manager
Courtney Quarles Accounting Assistant

Congratulations to our Champions!



Wauketa Jones
2021 Instructor of the Year

Sherri Covert
2021 - 2021 Employee of the Year

DALLAS

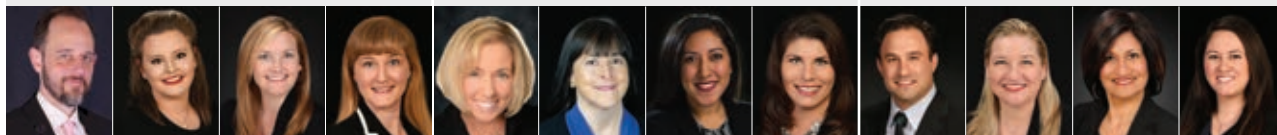


Linda Chase DFW Regional Manager
Megan Snellgrove Assistant Campus Manager
Tori Bryant
Angie Carter-Thomas
Terry Doster Administrative Assistant to the President
Kim Doyle
Vikki Mahagan
Mattia Martin Online Logistics

CURRICULUM DEVELOPMENT

AUSTIN

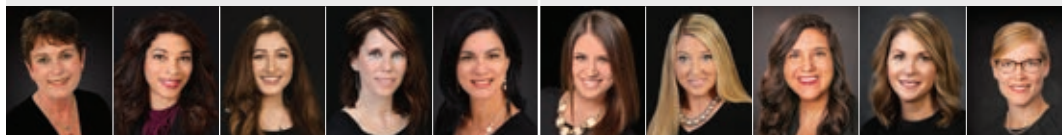
HOUSTON WEST



Henry Britt Campus Manager
Caty Brignac Technical Writer
Sherri Covert Technical Writer
Laura Nielsen Technical Writer
Cyndi Carter Campus Manager
Angelina Gonzalez
Liz Johnson
Kim Westphal
David Santamaria Asst. Campus Manager/Statewide Property Manager
Suzetka Kuivenhoven
Patti Montemayor
Brianna Vollmer

HOUSTON GALLERIA

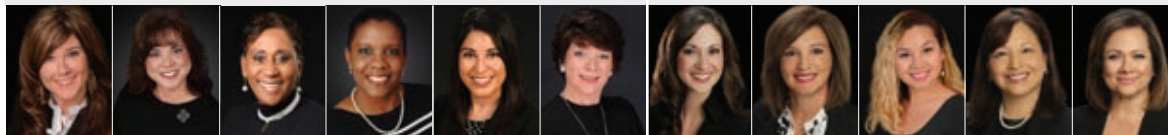
FORT WORTH



Dorothy Barringer Campus Manager
Karen Babino-Woodard
Nas Elkhayyat
Elise McCune
Jacquie Ward
Betsey Foley Campus Manager
Susan Krieger Assistant Campus Manager
Jessyca Gourlay
Vicki Truett
Jessica Reynolds

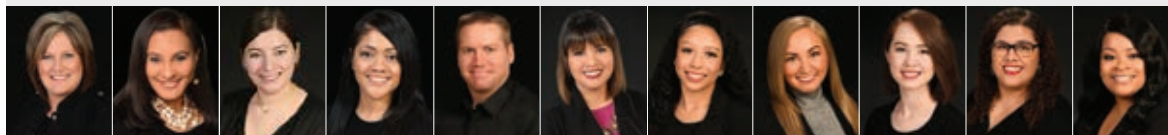
HOUSTON NORTH

SAN ANTONIO



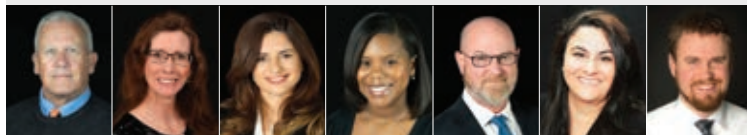
Christine Wright Campus Manager
Connie Sanders Assistant Campus Manager
Janeice Chambers
Stephanie Chambers
Mandy Guajardo
Elizabeth Hernandez
Natalie Powell Campus Manager
April Brown Assistant Campus Manager
Kim Garner
Liz Ortiz
Jo Ann Tapia

CHAMPIONS LIVE!



Lori Zook Assistant Campus Manager
Angela Clark Course Coordinator
Emily Flores Course Coordinator
Mel Johnson Course Coordinator
John McKee Course Coordinator
Abigail Perez Course Coordinator
Laurel Rowe Course Coordinator
Marissa Nelson Savoy Course Coordinator
Ashley Small Course Coordinator
Donna Walter Course Coordinator
Janean Delmore Exam Proctor

ONLINE



Fred Alzner Web Developer/Programmer
Sylvia Busk National Compliance
Camila Fontes Social Media Manager
Neesha Fortschneider Online Career Counselor
Phil Hammel Design Director
Sarah Heihn Online Career Counselor
Nick Henderson Web Developer



Gabriel Langston IT Director
Nicole Lindenmier Online Career Counselor
Joseph Owens Production Director/Course Developer
Amudha Subramanian Programmer
Marissa Trinidad Course Designer
Jourdan Wooden Graphic Designer

REAL ESTATE SALES AGENT QUALIFYING EDUCATION



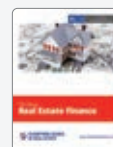
5 STEPS TO A TEXAS REAL ESTATE LICENSE

1

Complete the Required Texas Real Estate Qualifying Education Courses

180 classroom hours of the following required courses at Champions School of Real Estate:

- **Principles of Real Estate 1** (121)
- **Principles of Real Estate 2** (122)
- **Law of Agency** (1251)
- **Law of Contracts** (1151)
- **Promulgated Contract Forms** (351)
- **Real Estate Finance** (451)



Note: All classroom blended courses require a valid ID to be presented at the start of the course. In addition to unit quizzes, students are required to take a final exam and pass with a **70%**. Although failure is rare, if a student does fail a course exam, a 2nd exam can be taken. After two failures, TREC requires the student to re-take the course before taking the exam again.

2

Submit Online Application for Real Estate License and Course Certificates to TREC

Go to www.trec.texas.gov and click on "Real Estate Sales Agent" in the "Become Licensed" drop-down menu.

- Under "**File Your Application**," click "Online Services." On the log in screen, under "New User," click "Begin Here for Sign-Up." Fill out all required information to setup your account using the same name on your government issued ID. You will submit an "Application for Inactive Sales Agent."
- Pay the application fee of **\$185**.
- Email documents@trec.texas.gov a copy of ALL course completion certificates; include college transcripts if applicable. - Include your name and address in the body of the email.
- If you already have a sponsoring broker, have them sign the Broker Representation form, sign yourself, and email it to TREC documents@trec.texas.gov. This can be completed and sent to TREC at any time, but you will not receive your license until you have a sponsoring Broker.
- It may take up to four weeks to receive your approval letter and Exam Candidate Handbook from TREC once the application has been filed and all documents have been sent to TREC.

3

Take the Exam Prep Class — Your Key to Passing the State Exam.

Once you have submitted your application to TREC, it can take as long as four weeks for them to review your application and education. At this time, we highly recommend that you complete the State Exam Prep course to ensure that you are prepared for the State Exam. This class will take the guess work and stress out of testing and you may repeat Prep as many times as you want for a full year! We recommend taking the Exam Prep course at least two times before taking the actual exam. Purchase the Real Estate Study App for \$2.99 or flashcards for \$22 to help you study.

4

Take the State Exam at Pearson Vue

Upon receiving the approval letter and Exam Candidate Handbook from TREC, sign up to take the state exam at a Pearson VUE Testing Center. Appointments can be made by going to Pearsonvue.com/tx/realestate or calling them at **800-997-1248**. The cost is **\$43 for a Sales Agent** and **\$39 for Broker** payable to Pearson Vue and must be paid at the time of reservation by credit card, debit card, voucher, or electronic check. You must pass both exams with at least a **70%** to obtain your license*.

* Any applicant who fails the state examination three consecutive times must take additional classroom hours of qualifying real estate education before retaking the state exam. Go to the Exam Prep page to read more detail about retakes.

5

Get Your Fingerprints Taken and Pass Background Check

Visit the TREC website www.trec.texas.gov and follow these steps to schedule an appointment and complete your fingerprinting/background check. Fingerprinting fee is \$38.25.

- Select "Real Estate Sales Agent" from the "Become Licensed" drop down menu.
- Under "Get Your Fingerprints Taken and Pass Your Background Check," click on "Fingerprints."
- Search for your account using either your TREC ID or first name, last name, and birth date in order to obtain your Identogo ID.
- Go to www.identogo.com and use your Identogo ID to schedule an appointment.









Congratulations! Your active sales agent's license will arrive in the mail to your sponsoring broker's office once you have submitted your sponsoring broker form to TREC.

REAL ESTATE LICENSE PROGRAM			
All pricing includes books and materials.			
	Hours	Delivery	Price
11-Course Licensing and Renewal Program + Success Tools <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) State Exam Prep Course SAVE \$10 3 TREC SAE Renewal Courses (90 Hours) SAVE \$90 TREC Legal Update I and Legal Update II (8 Hours) SAVE \$20 Successful Tendencies of Real Estate Champions FREE! 2-Day Success Through Business Etiquette Program SAVE \$45 30 Days to Success in Real Estate - "Coaching Package" with Champions Owner, CEO and Founder, Rita Santamaria SAVE \$20 	278		\$1944 \$1624 SAVE \$320!
9-Course Licensing and Renewal Program <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) SAVE \$120 State Exam Prep Course SAVE \$10 3 TREC SAE Renewal Courses (90 Hours) SAVE \$90 TREC Legal Update I and Legal Update II (8 Hours) SAVE \$20 	278		\$1685 \$1445 SAVE \$240!
6-Course Licensing Program + Business Etiquette <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) SAVE \$120 State Exam Prep Course SAVE \$10 2-Day Success Through Business Etiquette Program SAVE \$45 	180		\$1255 \$1080 SAVE \$175!
6-Course Licensing Program <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) SAVE \$120 State Exam Prep Course SAVE \$10 	180		\$1110 \$980 SAVE \$130!
SAE RENEWAL PROGRAM			
	Hours	Delivery	Price
98-Hour SAE Renewal Program <ul style="list-style-type: none"> 3 TREC SAE Renewal Courses (90 Hours) SAVE \$60 TREC Legal Update I and Legal Update II (8 Hours) SAVE \$20 	98		\$575 \$495 SAVE \$80!
90-Hour SAE Renewal Program <ul style="list-style-type: none"> 3 TREC SAE Renewal Courses (90 Hours) SAVE \$60 REMINDER: 8 Hours of Legal Update is Required for License Renewal 	90		\$495 \$435 SAVE \$60!
TREC Legal Update I & Legal Update II	8		\$80
BROKER PROGRAM			
	Hours	Delivery	Price
10-Course Broker Program (for licensed Realtors®) Start working towards your Broker License today and receive \$30 off each course when purchasing this package!	300		\$1650 \$1350 SAVE \$300!
5-Course Broker Program (for licensed Realtors®) Choose any 5 core courses towards your Broker License.	150		\$825 \$725 SAVE \$100!
INDIVIDUAL COURSES			
	Hours	Delivery	Price
Individual 30-Hour Courses	30		\$165
Real Estate and Broker Exam Prep Course  Your Key to Passing the State Exam - See Page 20 - 21 for Schedule			\$120
 2-Day Success Through Business Etiquette Program (See Page 31 for Schedule)			\$120 \$145
30 Days to Success in Real Estate with Owner, CEO and Founder, Rita Santamaria Includes: Training workbook and instructional video (See Page 31)		30 Days to Success only 	\$79
		with Success Through Business Etiquette	\$179
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THE ULTIMATE JUMP START TO YOUR CAREER!



Course Delivery Options

-  Blended Classroom
-  ChampionsLive
-  Online Correspondence
-  Correspondence
-  Online Interactive
-  Classroom

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CHAMPIONS SCHOOL OF REAL ESTATE QUALIFYING EDUCATION AND SAE RENEWAL



AUSTIN CAMPUS

512-244-3545

13801 Ranch Rd 620 N
Austin, TX 78717

Mon - Fri: 8:00 AM to 5:00 PM
Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
📅	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Marketing	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts		Mar 21 - 24	Principles I	May 31 - Jun 3	Prom Forms
Jan 17 - 20	Agency		Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms		Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance		Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I		Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Commercial	Apr 25 - 28	Finance	Jul 5 - 8	Agency
Feb 21 - 24	Contracts		May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency		May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms		May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I	
Jan 10 - 11	Agency	Investments
Jan 17 - 18	Finance	Brokerage
Jan 24 - 25	Contracts	
Jan 31 - Feb 1	Principles II	
Feb 7 - 8	Agency	Inspection
Feb 14 - 15	Prom Forms	
Feb 21 - 22	Principles I	
Feb 28 - Mar 1	Contracts	
Mar 7 - 8	Finance	
Mar 14 - 15	Principles II	
Mar 21 - 22	Agency	
Mar 28 - 29	Prom Forms	
Apr 4 - 5	Principles I	
Apr 11 - 12	Contracts	
Apr 18 - 19	Finance	Power House
Apr 25 - 26	Principles II	
May 2 - 3	Agency	
May 9 - 10	Prom Forms	Investments
May 16 - 17	Principles I	
May 23 - 24	Contracts	
May 30 - 31	Memorial Day	
Jun 6 - 7	Finance	
Jun 13 - 14	Principles II	
Jun 20 - 21	Agency	
Jun 27 - 28	Prom Forms	
Jul 4 - 5	4 th of July	
Jul 11 - 12	Principles I	
Jul 18 - 19	Contracts	
Jul 25 - 26	Finance	Marketing

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance	
Jan 12 - 13	Contracts	
Jan 19 - 20	Principles II	
Jan 26 - 27	Prom Forms	
Feb 2 - 3	Principles I	
Feb 9 - 10	Contracts	
Feb 16 - 17	Finance	
Feb 23 - 24	Principles II	
Mar 2 - 3	Agency	Property Mgmt
Mar 9 - 10	Prom Forms	
Mar 16 - 17	Principles I	
Mar 23 - 24	Contracts	
Mar 30 - 31	Finance	
Apr 6 - 7	Principles II	
Apr 13 - 14	Agency	
Apr 20 - 21	Prom Forms	
Apr 27 - 28	Principles I	Brokerage
May 4 - 5	Contracts	
May 11 - 12	Finance	
May 18 - 19	Principles II	
May 25 - 26	Agency	
Jun 1 - 2	Brokerage	
Jun 8 - 9	Prom Forms	
Jun 15 - 16	Principles I	
Jun 22 - 23	Contracts	
Jun 29 - 30	Finance	
Jul 6 - 7	Property Mgmt	
Jul 13 - 14	Principles II	
Jul 20 - 21	Agency	
Jul 27 - 28	Prom Forms	

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency	
Jan 15 - 16	Contracts	Property Mgmt
Jan 22 - 23	Prom Forms	
Jan 29 - 30	Finance	
Feb 5 - 6	Principles II	
Feb 12 - 13	Principles I	
Feb 19 - 20	Agency	Power House
Feb 26 - 27	Contracts	
Mar 5 - 6	Prom Forms	
Mar 12 - 13	Finance	Marketing
Mar 19 - 20	Principles II	
Mar 26 - 27	Principles I	
Apr 2 - 3	Agency	Appraisal
Apr 9 - 10	Contracts	
Apr 16 - 17	Easter	
Apr 23 - 24	Prom Forms	
Apr 30 - May 1	Finance	
May 7 - 8	Principles II	
May 14 - 15	Principles I	Commercial
May 21 - 22	Agency	Property Mgmt
May 28 - 29	Contracts	
Jun 4 - 5	Prom Forms	
Jun 11 - 12	Finance	
Jun 18 - 19	Principles II	Inspection
Jun 25 - 26	Principles I	
Jul 2 - 3	Agency	
Jul 9 - 10	Contracts	Investments
Jul 16 - 17	Prom Forms	
Jul 23 - 24	Finance	
Jul 30 - 31	Principles II	



DALLAS/PLANO CAMPUS

972-867-4100
 3721 Mapleshade Lane
 Plano, TX 75075

Mon - Fri: 8:00 AM to 5:30 PM
 Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3	Prom Forms Power House
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance Inspection
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency Marketing	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms Power House	May 16 - 19	Contracts	Jul 25 - 28	Principles I Marketing

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I
Jan 10 - 11	Agency
Jan 17 - 18	Finance Investments
Jan 24 - 25	Contracts
Jan 31 - Feb 1	Principles II Inspection
Feb 7 - 8	Agency Appraisal
Feb 14 - 15	Prom Forms Property Mgmt
Feb 21 - 22	Principles I
Feb 28 - Mar 1	Contracts Marketing
Mar 7 - 8	Finance
Mar 14 - 15	Principles II
Mar 21 - 22	Agency
Mar 28 - 29	Prom Forms
Apr 4 - 5	Principles I Property Mgmt
Apr 11 - 12	Contracts Appraisal
Apr 18 - 19	Finance
Apr 25 - 26	Principles II
May 2 - 3	Agency
May 9 - 10	Prom Forms Math
May 16 - 17	Principles I
May 23 - 24	Contracts Marketing
May 30 - 31	Memorial Day
Jun 6 - 7	Finance Commercial
Jun 13 - 14	Principles II Property Mgmt
Jun 20 - 21	Agency
Jun 27 - 28	Prom Forms Power House
Jul 4 - 5	4th of July
Jul 11 - 12	Principles I Inspection
Jul 18 - 19	Contracts Appraisal
Jul 25 - 26	Finance

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance
Jan 12 - 13	Contracts Commercial
Jan 19 - 20	Principles II
Jan 26 - 27	Prom Forms Power House
Feb 2 - 3	Principles I
Feb 9 - 10	Contracts Commercial
Feb 16 - 17	Finance
Feb 23 - 24	Principles II
Mar 2 - 3	Agency
Mar 9 - 10	Prom Forms Investments
Mar 16 - 17	Principles I Commercial
Mar 23 - 24	Contracts
Mar 30 - 31	Finance Math
Apr 6 - 7	Principles II
Apr 13 - 14	Agency
Apr 20 - 21	Prom Forms
Apr 27 - 28	Principles I
May 4 - 5	Contracts Investments
May 11 - 12	Finance
May 18 - 19	Principles II Inspection
May 25 - 26	Agency
Jun 1 - 2	Brokerage
Jun 8 - 9	Prom Forms Investments
Jun 15 - 16	Principles I
Jun 22 - 23	Contracts
Jun 29 - 30	Finance
Jul 6 - 7	Investments
Jul 13 - 14	Principles II
Jul 20 - 21	Agency
Jul 27 - 28	Prom Forms Power House

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency
Jan 15 - 16	Contracts
Jan 22 - 23	Prom Forms Math
Jan 29 - 30	Finance
Feb 5 - 6	Principles II
Feb 12 - 13	Principles I
Feb 19 - 20	Agency Brokerage
Feb 26 - 27	Contracts
Mar 5 - 6	Prom Forms
Mar 12 - 13	Finance
Mar 19 - 20	Principles II
Mar 26 - 27	Principles I Inspection
Apr 2 - 3	Agency
Apr 9 - 10	Contracts Brokerage
Apr 16 - 17	Easter
Apr 23 - 24	Prom Forms
Apr 30 - May 1	Finance Power House
May 7 - 8	Principles II Appraisal
May 14 - 15	Principles I
May 21 - 22	Agency
May 28 - 29	Contracts
Jun 4 - 5	Prom Forms
Jun 11 - 12	Finance
Jun 18 - 19	Principles II
Jun 25 - 26	Principles I
Jul 2 - 3	Agency
Jul 9 - 10	Contracts
Jul 16 - 17	Prom Forms Math
Jul 23 - 24	Finance
Jul 30 - 31	Principles II



CHAMPIONS SCHOOL OF REAL ESTATE QUALIFYING EDUCATION AND SAE RENEWAL



FORT WORTH CAMPUS

214-687-0000

6324 Waverly Way, Ste 100
Fort Worth, TX 76116

Mon - Fri: 8:00 AM to 5:00 PM
Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3	Prom Forms
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms	May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I
Jan 10 - 11	Agency
Jan 17 - 18	Finance
Jan 24 - 25	Contracts
Jan 31 - Feb 1	Principles II
Feb 7 - 8	Agency
Feb 14 - 15	Prom Forms
Feb 21 - 22	Principles I
Feb 28 - Mar 1	Contracts
Mar 7 - 8	Finance
Mar 14 - 15	Principles II
Mar 21 - 22	Agency
Mar 28 - 29	Prom Forms
Apr 4 - 5	Principles I
Apr 11 - 12	Contracts
Apr 18 - 19	Finance
Apr 25 - 26	Principles II
May 2 - 3	Agency
May 9 - 10	Prom Forms
May 16 - 17	Principles I
May 23 - 24	Contracts
May 30 - 31	Memorial Day
Jun 6 - 7	Finance
Jun 13 - 14	Principles II
Jun 20 - 21	Agency
Jun 27 - 28	Prom Forms
Jul 4 - 5	4 th of July
Jul 11 - 12	Principles I
Jul 18 - 19	Contracts Power House
Jul 25 - 26	Finance

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance
Jan 12 - 13	Contracts
Jan 19 - 20	Principles II Commercial
Jan 26 - 27	Prom Forms
Feb 2 - 3	Principles I Brokerage
Feb 9 - 10	Contracts
Feb 16 - 17	Finance Marketing
Feb 23 - 24	Principles II
Mar 2 - 3	Agency Investments
Mar 9 - 10	Prom Forms Math
Mar 16 - 17	Principles I
Mar 23 - 24	Contracts Property Mgmt
Mar 30 - 31	Finance
Apr 6 - 7	Principles II Appraisal
Apr 13 - 14	Agency
Apr 20 - 21	Prom Forms Inspection
Apr 27 - 28	Principles I
May 4 - 5	Contracts Power House
May 11 - 12	Finance
May 18 - 19	Principles II Commercial
May 25 - 26	Agency
Jun 1 - 2	Property Mgmt
Jun 8 - 9	Prom Forms
Jun 15 - 16	Principles I Brokerage
Jun 22 - 23	Contracts
Jun 29 - 30	Finance
Jul 6 - 7	Inspection
Jul 13 - 14	Principles II
Jul 20 - 21	Agency
Jul 27 - 28	Prom Forms Marketing

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency	Math
Jan 15 - 16	Contracts	Power House
Jan 22 - 23	Prom Forms	
Jan 29 - 30	Finance	
Feb 5 - 6	Principles II	
Feb 12 - 13	Principles I	
Feb 19 - 20	Agency	
Feb 26 - 27	Contracts	Power House
Mar 5 - 6	Prom Forms	
Mar 12 - 13	Finance	
Mar 19 - 20	Principles II	Commercial
Mar 26 - 27	Principles I	
Apr 2 - 3	Agency	
Apr 9 - 10	Contracts	
Apr 16 - 17	Easter	
Apr 23 - 24	Prom Forms	Brokerage
Apr 30 - May 1	Finance	
May 7 - 8	Principles II	
May 14 - 15	Principles I	Marketing
May 21 - 22	Agency	
May 28 - 29	Contracts	
Jun 4 - 5	Prom Forms	
Jun 11 - 12	Finance	
Jun 18 - 19	Principles II	Math
Jun 25 - 26	Principles I	
Jul 2 - 3	Agency	
Jul 9 - 10	Contracts	Investments
Jul 16 - 17	Prom Forms	
Jul 23 - 24	Finance	
Jul 30 - 31	Principles II	Inspection




HOUSTON GALLERIA CAMPUS

713-629-4543

1001 West Loop South, Ste 205
 Houston, TX 77027

Mon - Fri: 8:00 AM to 5:00 PM
 Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3 	Prom Forms
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8 	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms	May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I	
Jan 10 - 11	Agency	
Jan 17 - 18	Finance	
Jan 24 - 25	Contracts	
Jan 31 - Feb 1	Principles II	
Feb 7 - 8	Agency	Property Mgmt
Feb 14 - 15	Prom Forms	Brokerage
Feb 21 - 22	Principles I	
Feb 28 - Mar 1	Contracts	Power House
Mar 7 - 8	Finance	
Mar 14 - 15	Principles II	Investments
Mar 21 - 22	Agency	Math
Mar 28 - 29	Prom Forms	Commercial
Apr 4 - 5	Principles I	
Apr 11 - 12	Contracts	
Apr 18 - 19	Finance	
Apr 25 - 26	Principles II	
May 2 - 3	Agency	Property Mgmt
May 9 - 10	Prom Forms	Brokerage
May 16 - 17	Principles I	Commercial
May 23 - 24	Contracts	
May 30 - 31	Memorial Day	
Jun 6 - 7	Finance	
Jun 13 - 14	Principles II	
Jun 20 - 21	Agency	
Jun 27 - 28	Prom Forms	Marketing
Jul 4 - 5	4 th of July	
Jul 11 - 12	Principles I	Property Mgmt
Jul 18 - 19	Contracts	
Jul 25 - 26	Finance	

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance	
Jan 12 - 13	Contracts	
Jan 19 - 20	Principles II	
Jan 26 - 27	Prom Forms	Inspection
Feb 2 - 3	Principles I	
Feb 9 - 10	Contracts	
Feb 16 - 17	Finance	Inspection
Feb 23 - 24	Principles II	
Mar 2 - 3	Agency	
Mar 9 - 10	Prom Forms	
Mar 16 - 17	Principles I	Inspection
Mar 23 - 24	Contracts	
Mar 30 - 31	Finance	
Apr 6 - 7	Principles II	Marketing
Apr 13 - 14	Agency	
Apr 20 - 21	Prom Forms	Commercial
Apr 27 - 28	Principles I	
May 4 - 5	Contracts	
May 11 - 12	Finance	
May 18 - 19	Principles II	
May 25 - 26	Agency	Inspection
Jun 1 - 2	Math	
Jun 8 - 9	Prom Forms	
Jun 15 - 16	Principles I	Commercial
Jun 22 - 23	Contracts	Inspection
Jun 29 - 30	Finance	
Jul 6 - 7	Investments	
Jul 13 - 14	Principles II	
Jul 20 - 21	Agency	
Jul 27 - 28	Prom Forms	

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency	
Jan 15 - 16	Contracts	
Jan 22 - 23	Prom Forms	
Jan 29 - 30	Finance	
Feb 5 - 6	Principles II	
Feb 12 - 13	Principles I	
Feb 19 - 20	Agency	
Feb 26 - 27	Contracts	
Mar 5 - 6	Prom Forms	
Mar 12 - 13	Finance	
Mar 19 - 20	Principles II	
Mar 26 - 27	Principles I	
Apr 2 - 3	Agency	
Apr 9 - 10	Contracts	
Apr 16 - 17	Easter	
Apr 23 - 24	Prom Forms	Inspection
Apr 30 - May 1	Finance	
May 7 - 8	Principles II	
May 14 - 15	Principles I	
May 21 - 22	Agency	
May 28 - 29	Contracts	
Jun 4 - 5	Prom Forms	
Jun 11 - 12	Finance	
Jun 18 - 19	Principles II	
Jun 25 - 26	Principles I	
Jul 2 - 3	Agency	
Jul 9 - 10	Contracts	
Jul 16 - 17	Prom Forms	
Jul 23 - 24	Finance	Inspection
Jul 30 - 31	Principles II	



CHAMPIONS SCHOOL OF REAL ESTATE QUALIFYING EDUCATION AND SAE RENEWAL



HOUSTON NORTH CAMPUS

281-893-4484

7302 N Grand Pkwy W
Spring, TX 77379

Mon - Fri: 8:00 AM to 5:30 PM
Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
📅	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3 📅	Prom Forms
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8 📅	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms	May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I
Jan 10 - 11	Agency
Jan 17 - 18	Finance Property Mgmt
Jan 24 - 25	Contracts
Jan 31 - Feb 1	Principles II
Feb 7 - 8	Agency
Feb 14 - 15	Prom Forms Power House
Feb 21 - 22	Principles I
Feb 28 - Mar 1	Contracts
Mar 7 - 8	Finance
Mar 14 - 15	Principles II
Mar 21 - 22	Agency Commercial
Mar 28 - 29	Prom Forms
Apr 4 - 5	Principles I
Apr 11 - 12	Contracts
Apr 18 - 19	Finance Power House
Apr 25 - 26	Principles II
May 2 - 3	Agency
May 9 - 10	Prom Forms
May 16 - 17	Principles I
May 23 - 24	Contracts Marketing
May 30 - 31	Memorial Day
Jun 6 - 7	Finance
Jun 13 - 14	Principles II
Jun 20 - 21	Agency Property Mgmt
Jun 27 - 28	Prom Forms
Jul 4 - 5	4 th of July
Jul 11 - 12	Principles I
Jul 18 - 19	Contracts Commercial
Jul 25 - 26	Finance

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance	Commercial
Jan 12 - 13	Contracts	
Jan 19 - 20	Principles II	
Jan 26 - 27	Prom Forms	
Feb 2 - 3	Principles I	Inspection
Feb 9 - 10	Contracts	
Feb 16 - 17	Finance	
Feb 23 - 24	Principles II	
Mar 2 - 3	Agency	Investments
Mar 9 - 10	Prom Forms	
Mar 16 - 17	Principles I	
Mar 23 - 24	Contracts	
Mar 30 - 31	Finance	
Apr 6 - 7	Principles II	Brokerage
Apr 13 - 14	Agency	
Apr 20 - 21	Prom Forms	
Apr 27 - 28	Principles I	
May 4 - 5	Contracts	
May 11 - 12	Finance	Power House
May 18 - 19	Principles II	
May 25 - 26	Agency	
Jun 1 - 2	Inspection	
Jun 8 - 9	Prom Forms	
Jun 15 - 16	Principles I	
Jun 22 - 23	Contracts	
Jun 29 - 30	Finance	
Jul 6 - 7	Marketing	
Jul 13 - 14	Principles II	
Jul 20 - 21	Agency	
Jul 27 - 28	Prom Forms	

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency
Jan 15 - 16	Contracts Power House
Jan 22 - 23	Prom Forms
Jan 29 - 30	Finance
Feb 5 - 6	Principles II
Feb 12 - 13	Principles I
Feb 19 - 20	Agency Marketing
Feb 26 - 27	Contracts
Mar 5 - 6	Prom Forms
Mar 12 - 13	Finance
Mar 19 - 20	Principles II Power House
Mar 26 - 27	Principles I Inspection
Apr 2 - 3	Agency
Apr 9 - 10	Contracts
Apr 16 - 17	Easter
Apr 23 - 24	Prom Forms
Apr 30 - May 1	Finance
May 7 - 8	Principles II
May 14 - 15	Principles I
May 21 - 22	Agency Commercial
May 28 - 29	Contracts
Jun 4 - 5	Prom Forms
Jun 11 - 12	Finance Investments
Jun 18 - 19	Principles II
Jun 25 - 26	Principles I
Jul 2 - 3	Agency
Jul 9 - 10	Contracts
Jul 16 - 17	Prom Forms
Jul 23 - 24	Finance Power House
Jul 30 - 31	Principles II




HOUSTON WEST CAMPUS

281-496-7386
 738 Highway 6 South, Ste 150
 Houston, TX 77079

Mon - Fri: 8:00 AM to 5:30 PM
 Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3 	Prom Forms
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8 	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms	May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I
Jan 10 - 11	Agency Commercial
Jan 17 - 18	Finance
Jan 24 - 25	Contracts Marketing
Jan 31 - Feb 1	Principles II
Feb 7 - 8	Agency
Feb 14 - 15	Prom Forms
Feb 21 - 22	Principles I
Feb 28 - Mar 1	Contracts
Mar 7 - 8	Finance
Mar 14 - 15	Principles II
Mar 21 - 22	Agency
Mar 28 - 29	Prom Forms
Apr 4 - 5	Principles I Marketing
Apr 11 - 12	Contracts
Apr 18 - 19	Finance Power House
Apr 25 - 26	Principles II
May 2 - 3	Agency
May 9 - 10	Prom Forms
May 16 - 17	Principles I Inspection
May 23 - 24	Contracts
May 30 - 31	Memorial Day
Jun 6 - 7	Finance
Jun 13 - 14	Principles II
Jun 20 - 21	Agency
Jun 27 - 28	Prom Forms
Jul 4 - 5	4 th of July
Jul 11 - 12	Principles I
Jul 18 - 19	Contracts
Jul 25 - 26	Finance Commercial

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance
Jan 12 - 13	Contracts Inspection
Jan 19 - 20	Principles II
Jan 26 - 27	Prom Forms
Feb 2 - 3	Principles I Investments
Feb 9 - 10	Contracts
Feb 16 - 17	Finance
Feb 23 - 24	Principles II Brokerage
Mar 2 - 3	Agency
Mar 9 - 10	Prom Forms
Mar 16 - 17	Principles I
Mar 23 - 24	Contracts Commercial
Mar 30 - 31	Finance Inspection
Apr 6 - 7	Principles II
Apr 13 - 14	Agency
Apr 20 - 21	Prom Forms
Apr 27 - 28	Principles I Investments
May 4 - 5	Contracts
May 11 - 12	Finance
May 18 - 19	Principles II
May 25 - 26	Agency Power House
Jun 1 - 2	Brokerage
Jun 8 - 9	Prom Forms
Jun 15 - 16	Principles I
Jun 22 - 23	Contracts
Jun 29 - 30	Finance Property Mgmt
Jul 6 - 7	Marketing
Jul 13 - 14	Principles II
Jul 20 - 21	Agency
Jul 27 - 28	Prom Forms

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency Power House
Jan 15 - 16	Contracts
Jan 22 - 23	Prom Forms Property Mgmt
Jan 29 - 30	Finance
Feb 5 - 6	Principles II
Feb 12 - 13	Principles I
Feb 19 - 20	Agency Marketing
Feb 26 - 27	Contracts
Mar 5 - 6	Prom Forms Power House
Mar 12 - 13	Finance
Mar 19 - 20	Principles II
Mar 26 - 27	Principles I
Apr 2 - 3	Agency
Apr 9 - 10	Contracts Property Mgmt
Apr 16 - 17	Easter
Apr 23 - 24	Prom Forms
Apr 30 - May 1	Finance
May 7 - 8	Principles II
May 14 - 15	Principles I Commercial
May 21 - 22	Agency
May 28 - 29	Contracts
Jun 4 - 5	Prom Forms
Jun 11 - 12	Finance
Jun 18 - 19	Principles II Marketing
Jun 25 - 26	Principles I
Jul 2 - 3	Agency
Jul 9 - 10	Contracts Power House
Jul 16 - 17	Prom Forms
Jul 23 - 24	Finance
Jul 30 - 31	Principles II



CHAMPIONS SCHOOL OF REAL ESTATE QUALIFYING EDUCATION AND SAE RENEWAL



SAN ANTONIO CAMPUS

210-349-7600

10000 San Pedro, Ste 100
San Antonio, TX 78216

Mon - Fri: 8:00 AM to 5:00 PM
Sat: 8:00 AM to 4:00 PM

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
📅	Holiday Hours (Tue - Fri Class)

EVENINGS

Monday - Thursday | 6:00 PM - 9:45 PM

Jan 3 - 6	Principles II	Mar 14 - 17	Finance	May 23 - 26	Agency
Jan 10 - 13	Contracts	Mar 21 - 24	Principles I	May 31 - Jun 3 📅	Prom Forms
Jan 17 - 20	Agency	Mar 28 - 31	Principles II	Jun 6 - 9	Finance
Jan 24 - 27	Prom Forms	Apr 4 - 7	Contracts	Jun 13 - 16	Principles I
Jan 31 - Feb 3	Finance	Apr 11 - 14	Agency	Jun 20 - 23	Principles II
Feb 7 - 10	Principles I	Apr 18 - 21	Prom Forms	Jun 27 - 30	Contracts
Feb 14 - 17	Principles II	Apr 25 - 28	Finance	Jul 5 - 8 📅	Agency
Feb 21 - 24	Contracts	May 2 - 5	Principles I	Jul 11 - 14	Prom Forms
Feb 28 - Mar 3	Agency	May 9 - 12	Principles II	Jul 18 - 21	Finance
Mar 7 - 10	Prom Forms	May 16 - 19	Contracts	Jul 25 - 28	Principles I

WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I	
Jan 10 - 11	Agency	Investments
Jan 17 - 18	Finance	Power House
Jan 24 - 25	Contracts	
Jan 31 - Feb 1	Principles II	Inspection
Feb 7 - 8	Agency	
Feb 14 - 15	Prom Forms	
Feb 21 - 22	Principles I	
Feb 28 - Mar 1	Contracts	
Mar 7 - 8	Finance	Property Mgmt
Mar 14 - 15	Principles II	
Mar 21 - 22	Agency	
Mar 28 - 29	Prom Forms	
Apr 4 - 5	Principles I	
Apr 11 - 12	Contracts	
Apr 18 - 19	Finance	
Apr 25 - 26	Principles II	
May 2 - 3	Agency	
May 9 - 10	Prom Forms	Marketing
May 16 - 17	Principles I	
May 23 - 24	Contracts	Property Mgmt
May 30 - 31	Memorial Day	
Jun 6 - 7	Finance	Inspection
Jun 13 - 14	Principles II	
Jun 20 - 21	Agency	
Jun 27 - 28	Prom Forms	
Jul 4 - 5	4 th of July	
Jul 11 - 12	Principles I	
Jul 18 - 19	Contracts	Marketing
Jul 25 - 26	Finance	

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance	
Jan 12 - 13	Contracts	
Jan 19 - 20	Principles II	
Jan 26 - 27	Prom Forms	
Feb 2 - 3	Principles I	
Feb 9 - 10	Contracts	
Feb 16 - 17	Finance	
Feb 23 - 24	Principles II	Marketing
Mar 2 - 3	Agency	
Mar 9 - 10	Prom Forms	
Mar 16 - 17	Principles I	
Mar 23 - 24	Contracts	Investments
Mar 30 - 31	Finance	
Apr 6 - 7	Principles II	Power House
Apr 13 - 14	Agency	
Apr 20 - 21	Prom Forms	Inspection
Apr 27 - 28	Principles I	
May 4 - 5	Contracts	
May 11 - 12	Finance	
May 18 - 19	Principles II	
May 25 - 26	Agency	
Jun 1 - 2	Investments	
Jun 8 - 9	Prom Forms	
Jun 15 - 16	Principles I	
Jun 22 - 23	Contracts	Power House
Jun 29 - 30	Finance	
Jul 6 - 7	Inspection	
Jul 13 - 14	Principles II	
Jul 20 - 21	Agency	
Jul 27 - 28	Prom Forms	

WEEKENDS

Saturday - Sunday | 8:30 AM - 4:45 PM

Jan 8 - 9	Agency	
Jan 15 - 16	Contracts	
Jan 22 - 23	Prom Forms	
Jan 29 - 30	Finance	Property Mgmt
Feb 5 - 6	Principles II	
Feb 12 - 13	Principles I	
Feb 19 - 20	Agency	Brokerage
Feb 26 - 27	Contracts	
Mar 5 - 6	Prom Forms	
Mar 12 - 13	Finance	
Mar 19 - 20	Principles II	Commercial
Mar 26 - 27	Principles I	
Apr 2 - 3	Agency	
Apr 9 - 10	Contracts	
Apr 16 - 17	Easter	
Apr 23 - 24	Prom Forms	
Apr 30 - May 1	Finance	Brokerage
May 7 - 8	Principles II	
May 14 - 15	Principles I	
May 21 - 22	Agency	
May 28 - 29	Contracts	
Jun 4 - 5	Prom Forms	
Jun 11 - 12	Finance	Commercial
Jun 18 - 19	Principles II	
Jun 25 - 26	Principles I	
Jul 2 - 3	Agency	
Jul 9 - 10	Contracts	
Jul 16 - 17	Prom Forms	
Jul 23 - 24	Finance	Brokerage
Jul 30 - 31	Principles II	



QUALIFYING EDUCATION WEEKENDS & EVENINGS

ChampionsLive brings the classroom experience straight to your home or office via our live broadcast system. All you need is a computer, a web cam, a microphone and a desire to learn! To register for your class today, please visit us at ChampionsSchool.com/Live, online chat, or contact a counselor at **1-866-272-5962**.

EVENINGS		
Monday - Thursday 6:00 PM - 9:45 PM		
Jan 3 - 6	Principles II	Investments
Jan 10 - 13	Contracts	
Jan 17 - 20	Agency	Power House
Jan 24 - 27	Prom Forms	
Jan 31 - Feb 3	Finance	Marketing
Feb 7 - 10	Principles I	Commercial
Feb 14 - 17	Principles II	
Feb 21 - 24	Contracts	Marketing
Feb 28 - Mar 3	Agency	
Mar 7 - 10	Prom Forms	Investments
Mar 14 - 17	Finance	
Mar 21 - 24	Principles I	Power House
Mar 28 - 31	Principles II	
Apr 4 - 7	Contracts	Brokerage
Apr 11 - 14	Agency	
Apr 18 - 21	Prom Forms	Inspection
Apr 25 - 28	Finance	
May 2 - 5	Principles I	Math
May 9 - 12	Principles II	
May 16 - 19	Contracts	Marketing
May 23 - 26	Agency	
May 31 - Jun 2	Prom Forms	Brokerage
Jun 6 - 9	Finance	
Jun 13 - 16	Principles I	Power House
Jun 20 - 23	Principles II	
Jun 27 - 30	Contracts	Investments
Jul 5 - 7	Agency	
Jul 11 - 14	Prom Forms	Property Mgmt
Jul 18 - 21	Finance	
Jul 25 - 28	Principles I	Appraisal

WEEKENDS		
Saturday - Sunday 8:30 AM - 4:45 PM		
Jan 8 - 9	Agency	Appraisal
Jan 15 - 16	Contracts	
Jan 22 - 23	Prom Forms	Marketing
Jan 29 - 30	Finance	
Feb 5 - 6	Principles II	Power House
Feb 12 - 13	Principles I	
Feb 19 - 20	Agency	Brokerage
Feb 26 - 27	Contracts	
Mar 5 - 6	Prom Forms	Property Mgmt
Mar 12 - 13	Finance	
Mar 19 - 20	Principles II	Inspection
Mar 26 - 27	Principles I	
Apr 2 - 3	Agency	Marketing
Apr 9 - 10	Contracts	
Apr 16 - 17	Easter	
Apr 23 - 24	Prom Forms	
Apr 30 - May 1	Finance	Appraisal
May 7 - 8	Principles II	
May 14 - 15	Principles I	Power House
May 21 - 22	Agency	
May 28 - 29	Contracts	Commercial
Jun 4 - 5	Prom Forms	
Jun 11 - 12	Finance	Brokerage
Jun 18 - 19	Principles II	
Jun 25 - 26	Principles I	Marketing
Jul 2 - 3	Agency	
Jul 9 - 10	Contracts	Investments
Jul 16 - 17	Prom Forms	
Jul 23 - 24	Finance	Math
Jul 30 - 31	Principles II	

Texas Real Estate Licensing Requirements:

- Law of Agency
- Principles of Real Estate I
- Promulgated Contract Forms
- Law of Contracts
- Principles of Real Estate II
- Real Estate Finance

QE Courses can be taken in any order

Course Legend:

SAE	1st Renewal Period
QE	Qualifying Education
🕒	Holiday Hours (5:30PM - 10:15PM)

CHAMPIONS Live

QUALIFYING EDUCATION WEEKDAYS



WEEKDAYS

Monday - Tuesday | 8:30 AM - 4:45 PM

Jan 3 - 4	Principles I	
Jan 10 - 11	Agency	Commercial
Jan 17 - 18	Finance	
Jan 24 - 25	Contracts	Brokerage
Jan 31 - Feb 1	Principles II	
Feb 7 - 8	Agency	
Feb 14 - 15	Prom Forms	Power House
Feb 21 - 22	Principles I	
Feb 28 - Mar 1	Contracts	Math
Mar 7 - 8	Finance	
Mar 14 - 15	Principles II	Marketing
Mar 21 - 22	Agency	
Mar 28 - 29	Prom Forms	Commercial
Apr 4 - 5	Principles I	
Apr 11 - 12	Contracts	Investments
Apr 18 - 19	Finance	
Apr 25 - 26	Principles II	Appraisal
May 2 - 3	Agency	
May 9 - 10	Prom Forms	Inspection
May 16 - 17	Principles I	
May 23 - 24	Contracts	Investments
May 30 - 31	Memorial Day	
Jun 6 - 7	Finance	Property Mgmt
Jun 13 - 14	Principles II	
Jun 20 - 21	Agency	Marketing
Jun 27 - 28	Prom Forms	
Jul 4 - 5	4 th of July	
Jul 11 - 12	Principles I	
Jul 18 - 19	Contracts	Brokerage
Jul 25 - 26	Finance	

WEEKDAYS

Wednesday - Thursday | 8:30 AM - 4:45 PM

Jan 5 - 6	Finance	Math
Jan 12 - 13	Contracts	
Jan 19 - 20	Principles II	Property Mgmt
Jan 26 - 27	Prom Forms	
Feb 2 - 3	Principles I	Inspection
Feb 9 - 10	Contracts	Marketing
Feb 16 - 17	Finance	
Feb 23 - 24	Principles II	Investments
Mar 2 - 3	Agency	
Mar 9 - 10	Prom Forms	Brokerage
Mar 16 - 17	Principles I	
Mar 23 - 24	Contracts	Appraisal
Mar 30 - 31	Finance	
Apr 6 - 7	Principles II	Power House
Apr 13 - 14	Agency	
Apr 20 - 21	Prom Forms	Property Mgmt
Apr 27 - 28	Principles I	
May 4 - 5	Contracts	Brokerage
May 11 - 12	Finance	
May 18 - 19	Principles II	Inspection
May 25 - 26	Agency	
Jun 1 - 2		Math
Jun 8 - 9	Prom Forms	
Jun 15 - 16	Principles I	Commercial
Jun 22 - 23	Contracts	
Jun 29 - 30	Finance	Appraisal
Jul 6 - 7		Power House
Jul 13 - 14	Principles II	Marketing
Jul 20 - 21	Agency	
Jul 27 - 28	Prom Forms	Commercial

Texas Real Estate Licensing Requirements:

Law of Agency Principles of Real Estate I Promulgated Contract Forms
Law of Contracts Principles of Real Estate II Real Estate Finance

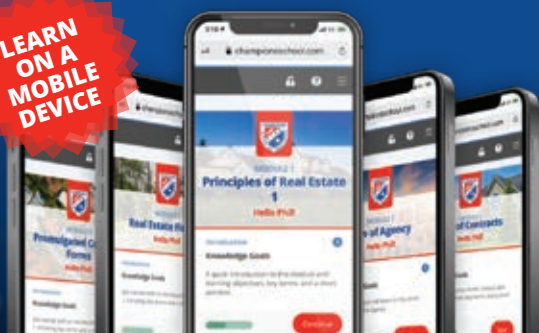
QE Courses can be taken in any order

Course Legend:

SAE	1 st Renewal Period
QE	Qualifying Education
🕒	Holiday Hours

NEW! Get Your Real Estate License Education on a Mobile Web App
ONLINE INTERACTIVE TEXAS REAL ESTATE CLASSES

LEARN ON A MOBILE DEVICE



Immersive Online Interactive Course Features:

- Engaging Animations and Videos
- Bookmarking/Progress Tracking
- 24/7 Course Access
- Cross Platform Compatibility
- Exam Proctoring Included

All 6 Real Estate License (QE) Classes Available Now!

Our teams of subject matter experts and designers worked together to develop these new online Real Estate classes. A brand new delivery method for our Real Estate school!

More Details

What Devices can students use to access their class?
 Any device with access to a web browser and a stable internet connection (any phone, tablet, laptop, or desktop device), will allow you to access our new online real estate classes.

What is a Mobile Web App?
 Any device with access to a web browser and a stable internet connection will give you access to our new Real Estate classes! There are no downloads or installations needed!



Which Delivery Method is Right for You?
 The choice is yours! Based on your schedule or learning style, Champions School of Real Estate offers four unique delivery methods for your Texas Real Estate License courses. The best part? You don't have to pick just one, you can transfer between delivery methods at any time. That's the Champions Advantage!



More Questions? We Have Answers!
Contact a Counselor on Chat or Call a Campus at 800-284-1525



	Online-Interactive	Online-Correspondence
Cross-platform Software	✓	✓
Desktop / Tablet / Mobile	✓	✓
Online Exam Proctoring	✓	✓
24/7 Course Access	✓	✓
Engaging Videos	✓	
Animated Content	✓	
Interactive Content	✓	
Timed Chapter Modules	✓	
Progress-Tracking	✓	
Downloadable Textbook		✓
Self-Paced		✓
Program	6-Course Licensing Program + Exam Prep	
Price	\$980	\$980
Savings	\$130	\$130
READY TO ENROLL?		

SALES AGENT AND BROKER **EXAM PREP**

\$120 Free Retakes for One Year Textbook Included

Course Delivery Options

- ChampionsLive**
- Online Correspondence
- Correspondence
- Classroom

[Learn More About Delivery Methods on page 47 or ChampionsSchool.com](#)

The Real Estate License Exam Prep course is your key to passing the Texas Real Estate licensing exam. Our Exam Prep course is the final and most crucial step in your education before you take the Texas Real Estate license exam. Whether you choose to take the course via the Classroom, ChampionsLive® Broadcast, or Online-Correspondence, you will have access to timed online mock exams that will help you take

the guesswork and stress out of testing! Champions students can also retake the class and practice exams as many times as needed for up to one year at no charge! Make sure you are prepared by enrolling in the Real Estate Exam Prep course today.

We Review:

- Terminology
- Math
- Test Taking Strategies
- Mock Exam Questions

We Provide:

- Prep textbook and timed mock exams
- We want all students to read the Prep textbook thoroughly at least twice. Once before coming to the classroom, and again before the final exam
- Practice exams that are graded exactly like the state exam
- We recommend passing the practice exam with an 80% or better before sitting for the final exam
- In-depth review of each mock exam question
- Unlimited retakes of the course for one full year
- Free access to Prep Online at time of enrollment

Your Key to Passing the Texas Real Estate Licensing Exam



Sales Agent Exam Details

Passing*	70%	77 out of 125
National Exam	150 minutes	85 questions
State Exam	90 minutes	40 questions

Broker Exam Details

Passing	75%	98 out of 145
National Exam	150 minutes	85 questions
State Exam	90 minutes	60 questions

Pearson Vue Examination Services

Exams are by appointment only. Call 800-997-1248 or visit www.pearsonvue.com

* Any applicant who fails the state examination three consecutive times must take additional hours of qualifying real estate education before retaking the state exam. If either the National or the State portion is failed after the 3rd attempt, an additional 30-hours of qualifying real estate education is required before retaking the state exam. If both the National and State portion of the exam are failed, an additional 60-hours of qualifying real estate education is required to retake the state exam. Upon completion of the additional education, please submit copies of the course completion certificates to TREC at documents@trec.texas.gov along with a copy of the third failed score report. Allow 5-7 business days for processing and re-authorization to be submitted to Pearson VUE to allow you to reschedule the exam.

Additional Study Tools Available for Online Students

The Champions Advantage in Action

Virtual Study Hall

Students enrolled for Online-Correspondence Real Estate QE courses are eligible to register for ChampionsLive! Enroll in a Study Hall session at no additional cost. Using a webcam and microphone, students can submit questions about topics they need help with and can interact directly with the instructor!

6PM - 9PM

CHAMPIONSLIVE

Jan 12	Wed
Jan 26	Wed
Feb 9	Wed
Feb 23	Wed
Mar 9	Wed
Mar 23	Wed
Apr 13	Wed
Apr 27	Wed
May 11	Wed
May 25	Wed
Jun 8	Wed
Jun 22	Wed
Jul 6	Wed
Jul 20	Wed

Facebook Study Group

Join our Exam Prep Facebook Group, an encouraging community of Champions students sharing their experience and advice as they work to ace the National & Texas Real Estate Exams.

Scan to join



www.facebook.com/groups/nationalandtexasrealestateexamprep

CHAMPIONSLIVE	
Jan 3 - 4	Mon/Tue
Jan 10 - 14	Mon - Fri PM
Jan 12 - 13	Wed/Thu
Jan 15 - 16	Sat/Sun
Jan 17 - 18	Mon/Tue
Jan 24 - 28	Mon - Fri PM
Jan 26 - 27	Wed/Thu
Jan 29 - 30	Sat/Sun
Jan 31 - Feb 1	Mon/Tue
Feb 7 - 8	Mon/Tue
Feb 12 - 13	Sat/Sun
Feb 14 - 18	Mon - Fri PM
Feb 16 - 17	Wed/Thu
Feb 21 - 22	Mon/Tue
Feb 26 - 27	Sat/Sun
Feb 28 - Mar 4	Mon - Fri PM
Mar 2 - 3	Wed/Thu
Mar 7 - 8	Mon/Tue
Mar 12 - 13	Sat/Sun
Mar 14 - 18	Mon - Fri PM
Mar 16 - 17	Wed/Thu
Mar 21 - 22	Mon/Tue
Mar 26 - 27	Sat/Sun
Mar 28 - Apr 1	Mon - Fri PM
Mar 30 - 31	Wed/Thu
Apr 4 - 5	Mon/Tue
Apr 9 - 10	Sat/Sun
Apr 11 - 15	Mon - Fri PM
Apr 13 - 14	Wed/Thu
Apr 18 - 19	Mon/Tue
Apr 23 - 24	Sat/Sun
Apr 25 - 29	Mon - Fri PM
Apr 27 - 28	Wed/Thu
May 2 - 3	Mon/Tue
May 7 - 8	Sat/Sun
May 9 - 13	Mon - Fri PM
May 11 - 12	Wed/Thu
May 16 - 17	Mon/Tue
May 21 - 22	Sat/Sun

AUSTIN	
Jan 4 - 5	Tue/Wed
Jan 8 - 9	Sat/Sun
Jan 18 - 19	Tue/Wed
Jan 22 - 23	Sat/Sun
Jan 24 - 28	Mon - Fri PM
Feb 2 - 3	Wed/Thu
Feb 12 - 13	Sat/Sun
Feb 22 - 23	Tue/Wed

AUSTIN (continued)	
Feb 28 - Mar 4	Mon - Fri PM
Mar 5 - 6	Sat/Sun
Mar 16 - 17	Wed/Thu
Mar 26 - 27	Sat/Sun
Mar 28 - Apr 1	Mon - Fri PM
Apr 5 - 6	Tue/Wed
Apr 9 - 10	Sat/Sun
Apr 20 - 21	Wed/Thu
Apr 25 - 29	Mon - Fri PM
May 7 - 8	Sat/Sun
May 17 - 18	Tue/Wed

DALLAS	
Jan 10 - 11	Mon/Tue
Jan 14 - 15	Fri/Sat
Jan 19 - 20	Wed/Thu
Jan 24 - 25	Mon/Tue
Jan 29 - 30	Sat/Sun
Feb 3 - 4	Thu/Fri
Feb 7 - 11	Mon - Fri PM
Feb 16 - 17	Wed/Thu
Feb 21 - 22	Mon/Tue
Feb 26 - 27	Sat/Sun
Mar 2 - 3	Wed/Thu
Mar 14 - 15	Mon/Tue
Mar 19 - 20	Sat/Sun
Mar 22 - 23	Tue/Wed
Mar 28 - 29	Mon/Tue
Apr 1 - 2	Fri/Sat
Apr 4 - 8	Mon - Fri PM
Apr 14 - 15	Thu/Fri
Apr 18 - 19	Mon/Tue
Apr 23 - 24	Sat/Sun
Apr 27 - 28	Wed/Thu
May 2 - 6	Mon - Fri PM
May 12 - 13	Thu/Fri
May 17 - 18	Tue/Wed

FORT WORTH	
Jan 5 - 6	Wed/Thu
Jan 13 - 14	Thu/Fri
Jan 22 - 23	Sat/Sun
Jan 31 - Feb 1	Mon/Tue
Feb 5 - 6	Sat/Sun
Feb 18 - 19	Fri/Sat
Feb 24 - 25	Thu/Fri
Feb 28 - Mar 1	Mon/Tue
Mar 7 - 8	Mon/Tue
Mar 12 - 13	Sat/Sun

FORT WORTH (continued)	
Mar 25 - 26	Fri/Sat
Mar 30 - 31	Wed/Thu
Apr 2 - 3	Sat/Sun
Apr 13 - 14	Wed/Thu
Apr 22 - 23	Fri/Sat
Apr 28 - 29	Thu/Fri
May 6 - 7	Fri/Sat
May 12 - 13	Thu/Fri

HOUSTON GALLERIA	
Jan 5 - 6	Wed/Thu
Jan 7 - 8	Fri/Sat
Jan 12 - 13	Wed/Thu
Feb 5 - 6	Sat/Sun
Feb 14 - 15	Mon/Tue
Feb 23 - 24	Wed/Thu
Mar 2 - 3	Wed/Thu
Mar 19 - 20	Sat/Sun
Mar 30 - 31	Wed/Thu
Apr 9 - 10	Sat/Sun
Apr 18 - 19	Mon/Tue
Apr 25 - 26	Mon/Tue
May 11 - 12	Wed/Thu
May 18 - 19	Wed/Thu

HOUSTON NORTH	
Jan 7 - 8	Fri/Sat
Jan 12 - 13	Wed/Thu
Jan 21 - 22	Fri/Sat
Jan 31 - Feb 1	Mon/Tue
Feb 4 - 5	Fri/Sat
Feb 7 - 8	Mon/Tue
Feb 18 - 19	Fri/Sat
Feb 23 - 24	Wed/Thu
Mar 7 - 8	Mon/Tue
Mar 11 - 12	Fri/Sat
Mar 16 - 17	Wed/Thu
Mar 25 - 26	Fri/Sat
Apr 4 - 5	Mon/Tue
Apr 8 - 9	Fri/Sat
Apr 22 - 23	Fri/Sat
Apr 27 - 28	Wed/Thu
May 4 - 5	Wed/Thu
May 13 - 14	Fri/Sat

HOUSTON WEST	
Jan 10 - 11	Mon/Tue
Jan 15 - 16	Sat/Sun
Jan 19 - 20	Mon/Tue

HOUSTON WEST (continued)	
Jan 29 - 30	Sat/Sun
Feb 7 - 8	Mon/Tue
Feb 12 - 13	Sat/Sun
Feb 16 - 17	Wed/Thu
Feb 25 - 26	Fri/Sat
Mar 7 - 8	Mon/Tue
Mar 11 - 12	Fri/Sat
Mar 16 - 17	Wed/Thu
Mar 26 - 27	Sat/Sun
Apr 2 - 3	Sat/Sun
Apr 11 - 12	Mon/Tue
Apr 20 - 21	Wed/Thu
Apr 29 - 30	Fri/Sat
May 7 - 8	Sat/Sun
May 11 - 12	Wed/Thu

SAN ANTONIO	
Jan 12 - 13	Wed/Thu
Jan 26 - 27	Wed/Thu
Feb 9 - 10	Wed/Thu
Feb 21 - 22	Mon/Tue
Feb 26 - 27	Sat/Sun
Mar 2 - 3	Wed/Thu
Mar 12 - 13	Sat/Sun
Mar 21 - 22	Mon/Tue
Mar 30 - 31	Wed/Thu
Apr 2 - 3	Sat/Sun
Apr 11 - 12	Mon/Tue
Apr 23 - 24	Sat/Sun
May 2 - 3	Mon/Tue
May 11 - 12	Wed/Thu
May 21 - 22	Sat/Sun

Call a Campus to Enroll

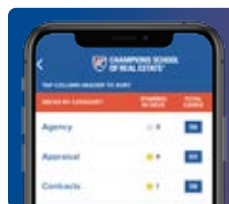
- Austin Campus
512-244-3545
- Championslive Campus
713-580-4946
- Dallas Campus
972-867-4100
- Fort Worth Campus
214-687-0000
- Houston Galleria Campus
713-629-4543
- Houston North Campus
281-893-4484
- Houston West Campus
281-496-7386
- San Antonio Campus
210-349-7600

2-Day Prep Class Times:

Day 1 and 2 8:30 AM - 6:30 PM

5-Day Prep Class Times:

Evening Classes 6:00 PM - 9:45 PM



GO MOBILE! STUDY FOR THE EXAM ANYWHERE!

Get the CSRE Real Estate Exam Flashcard App For Only \$2.99
www.ChampionsSchool.com/flashcard-app

Master the most essential terms and definitions in Real Estate with Champions School of Real Estate's Flashcard App. Now available for purchase at the Apple iTunes App Store and Android Play store.



SALES AGENT APPRENTICE EDUCATION (SAE)

Sales Agent Apprentice Education (SAE) courses are the first important step to maintaining your real estate license and furthering your real estate education. Our 30-hour Texas SAE courses contain the latest information and useful topics to ensure you keep your Texas Real Estate license active and focus on improving your career through more advanced subjects like appraisal, investing and the inspection process.

Don't let your real estate license lapse! New sales agents are required to complete **98-Hours** within the first two years of receiving their Real Estate Sales Agent License. Our 98-Hour program includes **three 30-hour elective courses** and **8-hours of Legal Update** credit for only \$495 - you'll **save \$80** and complete your SAE requirement. We also offer a 90-Hour Program for students who have already fulfilled the 8-Hour Legal Update requirement. Go to www.ChampionsSchool.com/real-estate/tx/sae to enroll.

TREC's Requirements for First Time Sales Agents License Renewal

All active and inactive sales agents, who are under the Sales Agent Apprentice Education (SAE) requirement, must show evidence of having completed a minimum of 90 hours in qualifying real estate education and 4 hours in Legal Update I and 4 hours in Legal Update II **prior to the first two year license term renewal**, for a total of 278 hours. The 98 additional SAE hours must be submitted at least ten days prior to the date of renewal and on the TREC system by the end of the second year of licensure. **Courses are reported by the licensee and not the education provider.**

Course Delivery Options

- Blended Classroom
- ChampionsLive
- Online Correspondence
- Correspondence
- Online Interactive
- Classroom

Learn More About Delivery Methods at www.ChampionsSchool.com

SAE Renewal Program	Hours	Delivery	Price
98-Hour SAE Renewal Program • 3 TREC SAE Renewal Courses (90 Hours) • TREC Legal Update I and Legal Update II (8 Hours) See Page 10 - 18 for Campus Schedules	98		\$575 \$495 SAVE \$80
90-Hour SAE Renewal Program • 3 TREC SAE Renewal Courses (90 Hours) • REMINDER: 8 Hours of Legal Update is Required for License Renewal	90		\$495 \$435 SAVE \$60
Individual 30 Hour SAE Courses	30		\$165
Legal Update I & Legal Update II See Page 27 for Legal Update I and II Schedules	8		\$80

30-Hour QE, SAE Renewal and Broker Individual Courses

Courses	Delivery	Course #	Hours	Courses	Delivery	Course #	Hours
Law of Agency		1151	30	Real Estate Finance		451	30
Law of Contracts		1251	30	Real Estate Law		335	30
Real Estate Marketing: Power House Training		527	30	Real Estate Investment		935	30
Principles of Real Estate 1		121	30	Real Estate Marketing: Commercial Real Estate		545	30
Principles of Real Estate 2		122	30	Real Estate Math		651	30
Promulgated Contract Forms		351	30	Real Estate Marketing		551	30
Property Management		851	30	Residential Inspection for Real Estate Agents		1035	30
Real Estate Brokerage		751	30	Real Estate Appraisal: Fundamentals		226	30

REAL ESTATE BROKER LICENSING

Champions School of Real Estate has all the classes you need for Broker Licensing requirements. Earning a Broker License is something we encourage our students to work towards once they become a licensed real estate agent. A broker license will give you instant credibility, and it is the only designation the general public recognizes!

Why should you get your Brokers license?

- If you have a Bachelor's degree or higher, you may need only three additional courses with your college hours to sit for your broker's test
- Broker associates can stay with their current firm or open their own brokerage
- It is only an additional \$7.67 per week or \$33.33 per month to renew as a broker-associate versus a sales agent
- No college required. Ask a career counselor for a complimentary "Broker Plan of Attack" or go online and use the interactive form

Broker Program	Hours	Delivery	Price
10-Course Broker Program (for licensed Realtors®) Start working towards your Broker License today and receive \$30 off each course when purchasing this package!	300		\$1350 SAVE \$300
5-Course Broker Program (for licensed Realtors®) Choose any 5 core courses towards your Broker License	150		\$725 SAVE \$100
Broker Exam Prep Course See Pages 20 - 21 for Details and Schedule			\$120

Texas Real Estate Broker License Requirements

- 3600 experience points in 4 of the last 5 years using the TREC point system (see sidebar to the right)
- 900 total education hours - we have them for you!
- Ⓞ **270 Hours of core real estate courses**
 - ✓ Includes all core Texas real estate courses taken to date
 - ✓ Pre-license and SAE courses
 - ✓ 30-hour Texas Real Estate Brokerage course; the Real Estate Brokerage course cannot be taken more than two years before applying for the Broker license
- Ⓞ **630 hours of classroom hours in related courses**
 - ✓ A Bachelor's degree will count for 630 hours towards your broker license
 - ✓ CE, designations, all electives and core courses count if you are not using college credit—we have them at Champions!
 - ✓ Certificates and hours never expire towards broker education licensing

Calculating the 3600 Experience Points

\$535.56 Education and Experience Requirements for a Broker License

1) Residential transactions including single family, condo, co-op unit, multi-family (1 to 4-unit) and apartment unit leases:

- A) Closed purchase or sale—300 pts*
- B) An Executed Lease, renewal or extension for a landlord or tenant—50 pts
- C) Rental Property Management rent collection—25 pts per property per year
- D) Exclusive Right to Sell Listings—10 pts
- E) Buyer or Tenant Representation Agreements—10 pts
- F) Closed purchase or sale of an unimproved residential lot—50 pts

2) Commercial transactions, including apartments (5 units or more), office, retail, industrial, mixed use, hotel/motel, parking facility/garage, and specialty:

- A) Closed purchase or sale—500 pts
- B) An Executed Lease, renewal or extension for a landlord or tenant—100 pts per year of the lease, renewal or extension up to a five year maximum per transaction
- C) Rental Property Management rent collection—150 pts per property per year
- D) Listings—20 pts
- E) Buyer or Tenant Representation Agreements—20 pts

3) Farm and Ranch and unimproved land transactions:

- A) Closed purchase or sale—300 pts
- B) An executed lease, renewal or extension for a landlord or tenant—50 pts
- C) Rental Property Management rent collection—50 pts per property per year
- D) Listings—10 pts
- E) Buyer or Tenant Representation Agreements—10 pts

4) Branch Office or Team Management
20 pts per month with a maximum of 1200 pts credit toward the 3,600 pts total requirement

*points per transaction

TRY OUR NEW INTERACTIVE BROKER PLAN OF ATTACK

www.ChampionsSchool.com/real-estate/tx/broker/plan-of-attack/interactive/

Champions School offers sixteen 30-hour elective courses that can be applied towards your broker education

REAL ESTATE CONTINUING EDUCATION (CE)

EYE ON REAL ESTATE: TRENDS AND DISRUPTORS

\$119 | 18-HOUR CE PROGRAM

Technologies are advancing, and the real estate industry is evolving before our eyes faster than ever before! Our exciting new 18-HR CE program will bring you up to speed with all of the current real estate trends and emerging industry disruptors.

CE Program includes:

- Green building and buying
- New financing models emerging
- Smart-home and artificial intelligence technologies
- New business models such as ibuyers
- 5-Hour Eye on Real Estate: Trends and Disruptors
- 2-Hour Technology Update
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
5:30 PM - 7:30 PM	Tech Update 42238
Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 40030
12:30 PM - 5:30 PM	Eye on RE: Trends 40466

AUSTIN	
Jan 13 - 14	Thu/Fri
Feb 10 - 11	Thu/Fri
Mar 10 - 11	Thu/Fri
Apr 7 - 8	Thu/Fri
May 12 - 13	Thu/Fri
Jun 9 - 10	Thu/Fri
Jul 7 - 8	Thu/Fri

HOUSTON NORTH	
Jan 27 - 28	Thu/Fri
Feb 21 - 22	Mon/Tue
Mar 28 - 29	Mon/Tue
Apr 25 - 26	Mon/Tue
May 9 - 10	Mon/Tue
Jun 27 - 28	Mon/Tue
Jul 28 - 29	Thu/Fri

DALLAS	
Jan 6 - 7	Thu/Fri
Feb 24 - 25	Thu/Fri
Mar 24 - 25	Thu/Fri
Apr 21 - 22	Thu/Fri
May 26 - 27	Thu/Fri
Jun 23 - 24	Thu/Fri
Jul 21 - 22	Thu/Fri

SAN ANTONIO	
Jan 20 - 21	Thu/Fri
Feb 17 - 18	Thu/Fri
Mar 17 - 18	Thu/Fri
Apr 14 - 15	Thu/Fri
May 19 - 20	Thu/Fri
Jun 16 - 17	Thu/Fri
Jul 14 - 15	Thu/Fri

FORT WORTH	
Jan 11 - 12	Tue/Wed
Feb 12 - 13	Sat/Sun
Mar 17 - 18	Thu/Fri
Apr 8 - 9	Fri/Sat
May 21 - 22	Sat/Sun
Jun 10 - 11	Fri/Sat
Jul 22 - 23	Fri/Sat

CHAMPIONSLIVE	
Jan 10 - 11	Mon/Tue
Jan 24 - 25	Mon/Tue
Feb 3 - 4	Thu/Fri
Feb 14 - 15	Mon/Tue
Mar 21 - 22	Mon/Tue
Apr 4 - 5	Mon/Tue
Apr 18 - 19	Mon/Tue
May 5 - 6	Thu/Fri
May 23 - 24	Mon/Tue
Jun 20 - 21	Mon/Tue
Jul 11 - 12	Mon/Tue
Jul 25 - 26	Mon/Tue

HOUSTON GALLERIA	
Jan 17 - 18	Mon/Tue
Feb 7 - 8	Mon/Tue
Mar 14 - 15	Mon/Tue
Apr 11 - 12	Mon/Tue
May 16 - 17	Mon/Tue
Jun 13 - 14	Mon/Tue
Jul 18 - 19	Mon/Tue

Course Delivery Options

- ChampionsLive
- Online Correspondence
- Classroom

Learn More About
Delivery Methods at
www.ChampionsSchool.com



ESSENTIAL TOPICS: 3-HR CONTRACT REVIEW

\$30 | 3-HOUR CE COURSE

MANDATORY FOR 2022! This course is designed to walk experienced agents through the details of commonly used contracts in real estate, including discussions of provisions and clauses and their use, a breakdown of available promulgated addenda and other forms, and a review of common contract mistakes and how they can affect the validity and viability of a contract. A valuable course for any active agent, this 3 hour course satisfies the TREC-mandated CE requirement.

AUSTIN	
Feb 11	Fri
Mar 11	Fri
Apr 8	Fri
May 13	Fri
Jun 10	Fri
Jul 8	Fri

DALLAS	
Feb 25	Fri
Mar 25	Fri
Apr 22	Fri
May 27	Fri
Jun 24	Fri
Jul 22	Fri

FORT WORTH	
Feb 13	Sun

FORT WORTH (CONTINUED)	
Mar 18	Fri
Apr 9	Sat
May 22	Sun
Jun 11	Sat
Jul 23	Sat

HOUSTON GALLERIA	
Feb 8	Fri
Feb 22	Tue
Mar 15	Tue
Mar 24	Thu
Apr 12	Tue
Apr 14	Thu
Apr 28	Thu
May 17	Tue
May 24	Thu
Jun 9	Tue

GALLERIA (CONTINUED)	
Jun 14	Tue
Jul 14	Thu
Jul 19	Thu

HOUSTON NORTH	
Jan 28	Fri
Feb 10	Thu
Feb 18	Fri
Feb 22	Tue
Mar 15	Tue
Mar 29	Tue
Apr 12	Tue
Apr 26	Tue
May 10	Tue
May 26	Thu
Jun 14	Tue
Jun 27	Tue

Schedule	
8:30 AM - 11:30 AM	
Contract Review: 40030	

HOUSTON NORTH (CONTINUED)	
Jul 7	Thu
Jul 27	Wed
Jul 29	Fri

SAN ANTONIO	
Jan 21	Fri
Feb 18	Fri
Mar 18	Fri
Apr 15	Fri
May 20	Fri
Jun 17	Fri
Jul 15	Fri

CHAMPIONS LIVE	
3-Hour Contract Review in the Virtual Classroom is held EVERY Tuesday from 8:30 AM to 11:30 AM and Wednesday from 4:30 PM to 7:30 PM	

TEXAS COMPLETE WITH BROKER RESPONSIBILITY

\$119 | 18-HOUR CE PROGRAM

Brokers who sponsor sales agents, broker of an entity, or those authorized to supervise other licensees are required to take a 6-hour course on broker responsibility.

CE Program includes:

- Regulatory aspects of management
- Business entities for ownership
- 1-Hour Technology Update
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II
- 6-Hour Broker Responsibility

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
5:30 PM - 6:20 PM	Tech in RE 40458
Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 40030
12:30 PM - 6:30 PM	Broker Responsibility 39962

AUSTIN	
Jan 13 - 14	Thu/Fri
Feb 10 - 11	Thu/Fri
Mar 10 - 11	Thu/Fri
Apr 7 - 8	Thu/Fri
May 12 - 13	Thu/Fri
Jun 9 - 10	Thu/Fri
Jul 7 - 8	Thu/Fri

DALLAS	
Jan 6 - 7	Thu/Fri
Feb 24 - 25	Thu/Fri
Mar 24 - 25	Thu/Fri
Apr 21 - 22	Thu/Fri
May 26 - 27	Thu/Fri
Jun 23 - 24	Thu/Fri
Jul 21 - 22	Thu/Fri

FORT WORTH	
Jan 11 - 12	Tue/Wed
Feb 12 - 13	Sat/Sun
Mar 17 - 18	Thu/Fri
Apr 8 - 9	Fri/Sat
May 21 - 22	Sat/Sun
Jun 10 - 11	Fri/Sat
Jul 22 - 23	Fri/Sat

HOUSTON GALLERIA	
Jan 10 - 11	Mon/Tue
Feb 21 - 22	Mon/Tue
Mar 23 - 24	Wed/Thu
Apr 13 - 14	Wed/Thu
Apr 27 - 28	Wed/Thu
May 23 - 24	Mon/Tue
Jun 8 - 9	Wed/Thu
Jul 13 - 14	Wed/Thu

HOUSTON NORTH	
Jan 10 - 11	Mon/Tue
Feb 9 - 10	Wed/Thu
Mar 14 - 15	Mon/Tue
Apr 11 - 12	Mon/Tue
May 25 - 26	Wed/Thu
Jun 13 - 14	Mon/Tue
Jul 6 - 7	Wed/Thu

SAN ANTONIO	
Jan 20 - 21	Thu/Fri
Feb 17 - 18	Thu/Fri
Mar 17 - 18	Thu/Fri
Apr 14 - 15	Thu/Fri
May 19 - 20	Thu/Fri
Jun 16 - 17	Thu/Fri
Jul 14 - 15	Thu/Fri

CHAMPIONS LIVE	
Jan 3 - 4	Mon/Tue
Jan 17 - 18	Mon/Tue
Feb 7 - 8	Mon/Tue
Feb 21 - 22	Mon/Tue
Mar 14 - 15	Mon/Tue
Mar 28 - 29	Mon/Tue
Apr 11 - 12	Mon/Tue
Apr 25 - 26	Mon/Tue
May 9 - 10	Mon/Tue
May 16 - 17	Mon/Tue
Jun 13 - 14	Mon/Tue
Jun 27 - 28	Mon/Tue
Jul 18 - 19	Mon/Tue

Learn More About Delivery Methods at www.ChampionsSchool.com

SELECTED TOPICS IN COMMERCIAL REAL ESTATE

\$119 | 18-HOUR CE PROGRAM

Understand the ins and outs of the commercial real estate business and become familiar with its terminology and mathematics. By the end of the course, you will have a better understanding of how this unique area of real estate works and see commercial real estate in a whole new way.

CE Program includes:

- Investors and types of buyers
- Valuation of properties
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
Day 2 Schedule	
8:30 AM - 4:30 PM	Select Commercial 40464
4:30 PM - 7:30 PM	Contract Review 40030

CHAMPIONSLIVE	
Jan 17 & 19	Mon/Wed
Feb 21 & 23	Mon/Wed
Mar 21 & 23	Mon/Wed
Apr 18 & 20	Mon/Wed
May 16 & 18	Mon/Wed
Jun 20 & 22	Mon/Wed
Jul 25 & 27	Mon/Wed



SAN ANTONIO	
Jan 19	Wed
Apr 13	Wed
Jul 13	Wed
8:30 AM - 4:30 PM	

SELECTED TOPICS IN FARM & RANCH REAL ESTATE

\$119 | 18-HOUR CE PROGRAM

This CE real estate course is perfect for the commercial real estate agent and covers all the areas a farm and ranch real estate agent needs to know. The course covers contracts, mineral rights, reservations in water rights and how they work within the state of Texas.

CE Program includes:

- Farm & Ranch contracts
- Mineral rights
- 3-Hour Contract Review
- Land and water rights
- 8-Hour TREC Legal Update I & II
- Environmental issues

Day 1 Schedule		CHAMPIONSLIVE	
8:30 AM - 12:30 PM	Legal Update I 42039	Jan 3 & 5	Mon/Wed
1:30 PM - 5:30 PM	Legal Update II 42040	Feb 7 & 9	Mon/Wed
Day 2 Schedule		Mar 7 & 9	Mon/Wed
8:30 AM - 4:30 PM	Farm & Ranch 40462	Apr 4 & 6	Mon/Wed
4:30 PM - 7:30 PM	Contract Review 40030	May 4 & 5*	Wed/Thu
		Jun 6 & 8	Mon/Wed
		Jul 11 & 13	Mon/Wed

* Wed Farm & Ranch, Thu Legal Update



SELECTED TOPICS IN PROPERTY MANAGEMENT

\$119 | 18-HOUR CE PROGRAM

Property management is on the rise, and there is an entire segment of real estate professionals that have chosen to also specialize in professional property management, a path in which agents and brokers work directly with property owners who lease their properties.

CE Program includes:

- Working with property owners, legal and insurance matters
- Creating management plans, Budgeting and financial reporting
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule		CHAMPIONSLIVE	
8:30 AM - 12:30 PM	Legal Update I 42039	Jan 10 & 12	Mon/Wed
1:30 PM - 5:30 PM	Legal Update II 42040	Feb 14 & 16	Mon/Wed
Day 2 Schedule		Mar 14 & 16	Mon/Wed
8:30 AM - 4:30 PM	Property Management 40460	Apr 11 & 13	Mon/Wed
4:30 PM - 7:30 PM	Contract Review 40030	May 9 & 11	Mon/Wed
		Jun 13 & 15	Mon/Wed
		Jul 18 & 20	Mon/Wed



TREC LEGAL UPDATE I & II (2022-2023)

\$80 | 8-HOUR CE PROGRAM

Legal Update Part 1 covers various topics related to changes in regulations, forms and standards of practice including TREC statute and rule updates, legislative changes affecting property management, disclosures and unauthorized practice of law, and an overview of changes to promulgated contract and addenda forms.

Legal Update Part 2 deals with ethics-related topics and those topics considered by TREC to be an important focus for sales agents. Topics include ethics requirements, fair housing, agency laws, DTPA, and various important legislative topics related to CFPB and tax laws.

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040



AUSTIN	
Jan 13	Thu
Feb 10	Thu
Mar 10	Thu
Apr 7	Thu
May 12	Thu
Jun 9	Thu
Jul 7	Thu

DALLAS	
Jan 6	Thu
Jan 21	Fri
Feb 24	Thu
Mar 24	Thu
Apr 21	Thu
May 26	Thu
Jun 23	Thu
Jul 21	Thu

FORT WORTH	
Jan 11	Tue
Feb 12	Sat
Mar 17	Thu
Apr 8	Fri
May 21	Sat
Jun 10	Fri
Jul 22	Fri

HOUSTON GALLERIA	
Jan 10	Mon
Jan 17	Mon
Feb 7	Mon
Feb 21	Mon
Mar 14	Mon
Mar 23	Wed
Apr 11	Mon
Apr 13	Wed
Apr 27	Wed
May 16	Mon
May 23	Mon
Jun 8	Wed
Jun 13	Mon
Jul 13	Wed
Jul 18	Mon

SAN ANTONIO (CONT)	
Feb 17	Thu
Mar 17	Thu
Apr 14	Thu
May 19	Thu
Jun 16	Thu
Jul 14	Thu

CHAMPIONSLIVE	
Jan 10	Mon
Jan 17	Mon
Feb 7	Mon
Feb 14	Mon
Feb 21	Mon
Mar 7	Mon
Mar 14	Mon
Mar 21	Mon
Mar 28	Mon
Apr 4	Mon
Apr 11	Mon
Apr 18	Mon
Apr 25	Mon
May 5	Thu
May 9	Mon
May 16	Mon
May 23	Mon
May 31	Tue
Jun 6	Mon
Jun 13	Mon
Jun 20	Mon
Jun 27	Mon
Jul 5	Tue
Jul 11	Mon
Jul 18	Mon
Jul 25	Mon

HOUSTON NORTH	
Jan 10	Mon
Jan 27	Thu
Feb 9	Wed
Feb 21	Mon
Mar 14	Mon
Mar 28	Mon
Apr 11	Mon
Apr 25	Mon
May 9	Mon
May 25	Wed
Jun 13	Mon
Jun 27	Mon
Jul 6	Wed
Jul 28	Thu

SAN ANTONIO	
Jan 20	Thu



DESIGNATIONS & CERTIFICATIONS

Accredited Buyer Representative

\$219 | 15-HOUR ELECTIVE CE
\$318 | ABR ELECTIVE PROGRAM | **SAVE \$20**

- Learn how to use the buyer representation agreement
- Understand retainer fees, hourly fees, transaction fees
- Earn confidence in your client-level services to your buyers
- NAR® Recognized Designation

Choose an Elective for 23-Hour CE Program

- New Home Construction
- Military Relocation Professional
- Pricing Strategies: Mastering the CMA
- Marketing Strategy and Lead Generation



CHAMPIONSLIVE

Jan 5 - 6	Wed/Thu
Feb 9 - 10	Wed/Thu
Mar 9 - 10	Wed/Thu
Apr 6 - 7	Wed/Thu

May 4 - 5	Wed/Thu
Jun 1 - 2	Wed/Thu
Jul 6 - 7	Wed/Thu

Day 1 & 2 Schedule	
8:30 AM - 4:45 PM	
ABR: 39438	

For experience and application requirements go to ChampionsSchool.com/real-estate/designations/abr/



New-Home Construction and Buyer Representation: The Professional, Product, Process

\$119 | 8-HOUR ELECTIVE CE | ABR ELECTIVE

- Gain an appreciation for the business of new homes from the perspective of the builder and sales representative
- Describe the role and responsibilities of the buyer's representative when the buyer client pursues new-home construction
- Explain how new homes are constructed from ground-breaking to walkthroughs, inspections, and closing

For experience and application requirements go to www.ChampionsSchool.com/real-estate/designations/nhc/



CHAMPIONSLIVE

Jan 7	Fri
Feb 25	Fri
Mar 11	Fri
Apr 8	Fri
May 6	Fri
Jun 3	Fri
Jul 8	Fri

Schedule

8:30 AM - 5:15 PM
NHC: 32072

Military Relocation Professional

\$119 | 8-HOUR ELECTIVE CE | ABR ELECTIVE

This course focuses on working with current and former military service members to find the housing solutions that best suit their needs and take full advantage of military benefits and support. Learn how to provide the services that meet the needs of this niche market and win future referrals.



Schedule

8:30 AM - 5:15 PM
MRP: 42557

CHAMPIONSLIVE

Jan 14	Fri
Feb 18	Fri
Mar 18	Fri
Apr 15	Fri
May 13	Fri
Jun 10	Fri
Jul 15	Fri



For experience and application requirements go to www.ChampionsSchool.com/real-estate/designations/mrp/



DESIGNATIONS & CERTIFICATIONS BUNDLED PROGRAMS

We've Bundled Designations to Maximize Value

In addition to offering individual courses, Champions School of Real Estate has bundled multiple designations and certifications into programs to give you larger discounts and the ability to expand your real estate knowledge and specializations.

Legal Update I: 04-04-121-42039; Legal Update II: 04-04-121-42040; Contract Review: 03-00-102-40030

	CE Hours	Price
10-Course Designation Program • ABR, ALHS, CHMS, MRP, MS&LG, NHC, PSA, RENE, SRES, and SRS	110	\$1821 \$1641 <i>SAVE \$180!</i>
5-Course Designation Program • CHMS, NHC, RENE, PSA, and either ABR or SRS	47	\$895 \$820 <i>SAVE \$75!</i>
3-Course Designation Program • PSA, RENE, and either ABR or SRS	31	\$557 \$527 <i>SAVE \$30!</i>
TREC Legal Update I & Legal Update II Plus 3-Hour Contract Review	11	\$80
TREC Legal Update I & Legal Update II	8	\$60



Pricing Strategies: Mastering the CMA

\$119 | 8-HOUR ELECTIVE CE | ABR ELECTIVE

Designed for Real Estate professionals of all experience levels. Whether working with buyers or sellers, the National Association of REALTORS® Pricing Strategy Advisor (PSA) certification is designed to:

- Improve your skills in creating CMA's
- Pricing properties
- Understanding home values
- Working with appraisers

CHAMPIONSLIVE		Schedule
Jan 21	Fri	8:30 AM - 5:15 PM
Feb 25	Fri	PSA: 33058
Mar 25	Fri	
Apr 22	Fri	Jun 17 Fri
May 20	Fri	Jul 22 Fri



Seller Representative Specialist

\$219 | 15-HOUR ELECTIVE CE | ABR ELECTIVE

This course is designed to help agents reinvent how they work with sellers in today's market. By earning the SRS® designation, a REALTOR® has demonstrated that they possess the necessary knowledge to apply methods, tools, and techniques to provide support and services that sellers want. Agents will also be required to successfully complete one SRS elective course and proof of three completed transactions in which the agent acted solely as a sellers representative.

CHAMPIONSLIVE		Schedule
Jan 12 - 13	Wed/Thu	8:30 AM - 4:45 PM
Feb 16 - 17	Wed/Thu	SRS: 32071
Mar 16 - 17	Wed/Thu	
Apr 13 - 14	Wed/Thu	Jun 8 - 9 Wed/Thu
May 11 - 12	Wed/Thu	Jul 13 - 14 Wed/Thu



Accredited Luxury Home Specialist

\$269 | 10-HOUR ELECTIVE CE

Join the most elite agents in the country by specializing in working with affluent clients and the luxury home market. Increase your knowledge and hone your skills to attract upper-tier buyers and sellers by adding the ALHS designation!

- Luxury home market trends, needs and desires
- Presenting your services to luxury home buyers
- Servicing, marketing and showing the luxury home listing
- A one-year membership to the Luxury Home Council is included



Probably one of the best courses I have taken to date. The instructor knows how to engage the class and gets meaningful participation from each student (no bumps on the log allowed here!) I plan to have all of my agents take this course, regardless of whether they pursue the designation, as I believe it will benefit them.

- Ronald S. McKeithen
M&M Texas Properties

CHAMPIONSLIVE	
Jan 26 - 27	Wed/Thu
Feb 17 - 18	Thu/Fri
Mar 23 - 24	Wed/Thu
Apr 19 - 20	Tue/Wed
May 25 - 26	Wed/Thu
Jun 23 - 24	Thu/Fri
Jul 19 - 20	Tue/Wed

Day 1 and 2 Schedule
8:30 AM - 4:45 PM
ALHS: 42551

Certified Home Marketing Specialist

\$219 | 8-HOUR ELECTIVE CE

Created by Martha Webb, author and producer of Dress Your House for Success, this course incorporates staging concepts and strategic marketing designed to create an increased level of real estate expertise—from dialogue that motivates sellers to ads and photos that motivate buyers.

- Address difficult issues like clutter, cleanliness, odors, pets
- No and low-cost staging techniques with big impact
- Color and buyer appeal
- Effective ads and improve photos that sell



CHAMPIONSLIVE	
Jan 6	Thu
Mar 10	Thu
Apr 7	Thu
May 18	Wed
July 7	Thu

Schedule
8:30 AM - 5:15 PM
CHMS: 39452



DESIGNATIONS & CERTIFICATIONS

Marketing Strategy and Lead Generation

\$119 | 8-HOUR ELECTIVE CE | ABR ELECTIVE



This one-day course explores both traditional and cutting edge strategies to strengthen the real estate professional's marketing efforts and take them to the next level. The course also examines various tools and technologies available to maximize lead generation and market impact.

The Marketing Strategy and Lead Generation Course counts as one REBAC elective course to be applied towards the ABR® Designation.

Course Goals:

- Understand and demonstrate your value to today's buyer
- Acquire the skills and resources to succeed as a buyer's agent in a dynamic real estate market
- Help buyers find the right property at the right terms and price in both buyer's and seller's markets

CHAMPIONSLIVE

Jan 28	Fri
Mar 4	Fri
Apr 29	Fri
May 27	Fri
Jun 24	Fri
Jul 29	Fri

Schedule	
8:30 AM - 5:15 PM	
MS&LG: 38540	



Real Estate Negotiation Expert

\$219 | 15-HOUR ELECTIVE CE

In this NAR® Certification, agents will improve their negotiating skills and learn about behind-the-scenes issues and how to deal with them. Also learn how to handle a wide range of personalities and situations and how to sort out the competing objectives of the parties involved in a transaction.



Day 1 and 2 Schedule	
8:30 AM - 4:45 PM	
RENE: 32213	

CHAMPIONSLIVE

Jan 19 - 20	Wed/Thu
Feb 23 - 24	Wed/Thu
Mar 28 - 29	Mon/Tue
Apr 25 - 26	Wed/Thu
May 18 - 19	Wed/Thu
Jun 15 - 16	Wed/Thu
Jul 25 - 26	Wed/Thu



Seniors Real Estate Specialist

\$219 | 15-HOUR ELECTIVE CE

By earning the SRES® Designation, a REALTOR® has demonstrated necessary expertise to counsel senior clients through major financial and lifestyle transitions involved in relocating, refinancing or selling the family home.



Day 1 and 2 Schedule	
8:30 AM - 4:45 PM	
SRES: 31836	

CHAMPIONSLIVE

Jan 24 - 25	Mon/Tue
Mar 2 - 3	Wed/Thu
Apr 27 - 28	Wed/Thu
May 25 - 26	Wed/Thu
Jun 22 - 23	Wed/Thu
Jul 27 - 28	Wed/Thu



NEW! Real Estate Professional Assistant Certificate

\$219 | 2-DAY COURSE

The 2-day Real Estate Professional Assistant Certificate course is designed to sharpen current professional assistants' skills or jumpstart an aspiring assistant's career. With the skills learned in this course, students will have the ability and know-how to become an irreplaceable part of an agent's business plan or team and help manage risk.



CHAMPIONSLIVE

Jan 26 - 27	Wed/Thu
Mar 21 - 22	Mon/Tue
May 16 - 17	Mon/Tue
Jun 29 - 30	Wed/Thu

Day 1 and 2 Schedule	
8:30 AM - 4:45 PM	
REPA: 41902	



CHAMPIONS SCHOOL of BUSINESS ETIQUETTE

A polished, professional decorum is the edge you need and deserve. By developing your professional demeanor, you tell your partners and associates that you take their time and business seriously.

Set yourself apart from the competition with the Champions School of Business Etiquette course. In our 37 year history, we have developed thousands of professionals. Our low-stress, two-day program molds emerging professionals into poised and polished executives ready to meet the challenges of the modern business world.

Course Topics Include:

- Dining Etiquette
- Cultural Mannerisms
- Personality Profiling
- Organizational Skills
- Dressing for Success
- Body Language
- Public Speaking
- The Job Interview
- How to Make Introductions
- Powerful First Impressions
- Etiquette in the Workplace
- Strengthening Your People Skills
- Closing Exercises

2-Day Program Includes:

- Approved Course Materials
- Certificate of Program Acknowledgement
- Personalized Letter of Completion
- Online Business Etiquette Textbook



CHAMPIONSLIVE	
Feb 19 - 20	Sat/Sun
Mar 26 - 27	Sat/Sun
Apr 23 - 24	Sat/Sun
May 14 - 15	Sat/Sun
Jun 25 - 26	Sat/Sun
Jul 23 - 24	Sat/Sun
SCHEDULE	
9:00 AM - 4:00 PM	

2-Day Success Through Business Etiquette Program



Non-CSRE Students

\$120
\$145



"Christy is a great instructor and coach. We will be back in 2 years and requiring everyone on our team to take this course!"

-N. Fionethao



ENROLL TODAY

888-335-6767

www.ChampionsSchool.com/business-etiquette-school

**30 Days to Success
in Real Estate**
Video Coaching Program



**Success Through
Business Etiquette**
2-Day Program



**Two-Course
Coaching Package**
\$179 (Save \$120)

I Have My License... Now What Do I Do?

30 DAYS
to Success!
IN REAL ESTATE



**30 Days to Success in Real Estate!
Video Coaching Program**



\$79




ENROLL TODAY













Call 800-969-2599 | www.ChampionsSchool.com/coach







The 30 Days to Success in Real Estate! Video Coaching Program is a Day-to-Day Workbook that allows you to climb the ladder to success in your new career. Use the workbook and watch the coaching video with Rita Santamaria as she coaches you through the activities in each day of the manual. You will have direction, encouragement and accountability when you access your coaching video as it takes the mystery and stress out of approaching your new career in real estate. If you are an experienced agent and need a refresher, this training will work for you too!
















Program Includes:

- 30 Days to Success Training Workbook Your Day-to-Day training course to get your new career started and operational
- Financial Business Plan
- Daily Coaching Video featuring your personal coach, Rita Santamaria
- Scripts Ready for You To Use

 5 STEPS TO BECOMING A RESIDENTIAL MORTGAGE LOAN ORIGINATOR (RMLO)	
1	Create an NMLS Account at www.statemortgageregistry.com/Public and receive a user name, password and NMLS number. <ul style="list-style-type: none"> • Be sure to bring your NMLS number to class.
2	Complete the required 23-hour SAFE Comprehensive Course at Champions School of Mortgage Lending® <ul style="list-style-type: none"> • Required 20-hours of SAFE Comprehensive NMLS approved education • 3-Hour TX SML SAFE: Texas Law and Practice • These courses satisfy the current National Mortgage License System (NMLS) educational requirement for Texas
3	Register for our Loan Originator Exam PREP Course - SAFE Mortgage Loan Originator Exam <ul style="list-style-type: none"> • Remember, once you pay the initial fee for the PREP you may retake our PREP as many times as you want at no charge for one year.
4	Register (\$110) and pass the NMLS National Exam with a 75% or higher. <ul style="list-style-type: none"> • There is a 30-day waiting period for exam retakes. • If you do not pass after two retakes, there is a 6-month waiting period. • A test enrollment must be requested and paid for with NMLS. The Test Enrollment function can be found under the Professional Requirements/Testing Selection tab in NMLS after you log in.. National Exam: 120 multiple choice questions, timed 190 minutes <ul style="list-style-type: none"> • After enrolling for a test component, please contact Prometric at prometric.com/nmls or 877-671-6657 to schedule your test date.
5	Submit MU4 Form to the National Licensing System as well as the Criminal Background Check, Fingerprints and Credit Report Request <ul style="list-style-type: none"> • Submit the MU4 Form through the NMLS website mortgage.nationwidelicensingsystem.org • Through the MU4 log in - select Filing/Individual. The MU4 initial set-up fee is (\$30). The application fee will vary by license type. • Applicants are required to request a Criminal Background Check (\$36.25) and the Credit Report Request function (\$15) • Other fees include initial Mortgage Loan Originator (MLO) License (MU4) (\$50); Recover Fund (\$20) and Sponsorship Fee (\$25)

Program Name	Program Hours	Delivery Method	Price ¹
"The Ultimate Jump Start to Your Career!"			
RMLO Texas License Career Success Program <ul style="list-style-type: none"> • 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom course SAVE \$35 • RMLO PREP course SAVE \$15 • Essential Mortgage Skills and How to Market Yourself SAVE \$25 • 2-Day Success Through Business Etiquette Program SAVE \$45 	23	   	\$839 \$719 SAVE \$120
RMLO Texas License Essential Skills Program <ul style="list-style-type: none"> • 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom course SAVE \$25 • RMLO PREP course SAVE \$15 • Includes electives Essential Mortgage Skills and How to Market Yourself SAVE \$25 	23	   	\$694 \$629 SAVE \$65
RMLO Texas License Program <ul style="list-style-type: none"> • 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom SAVE \$15 • RMLO PREP course SAVE \$15 	23	   	\$515 \$485 SAVE \$30

Course Delivery Options
 Blended Classroom
 ChampionsLive
 Online Correspondence
 Correspondence
 Online
 Classroom
Learn More About Delivery Methods at ChampionsSchool.com

Individual Courses	Program Hours	Delivery Method	Price
20-Hour Mortgage Loan Origination SAFE Comprehensive (Online)	20		\$329
20-Hour SAFE Comprehensive Mortgage Loan Originator Fundamentals	20	 	\$230
3-Hour TX-SML SAFE (Online)	3		\$59
3-Hour Tx-SML SAFE: Texas Law and Practice	3	 	\$50
RMLO National 3-Day Prep Course 	24	  	\$235
8-Hour Continuing Education Includes mandatory 2-hours of Ethics	8	  	\$135
Must-Have Study Aid - Champions School RMLO Flashcards Practice Over 400 of the Most Essential Terms in Loan Origination!			\$22
Mobile Flashcard App - Study the Essential Loan Terms on any mobile device.			\$2.99



LOAN ORIGINATION LICENSING

20-Hour SAFE Comprehensive Mortgage Loan Fundamentals

\$280

\$300 day of class

\$50

3-Hour Only

with 3-Hour TX SML SAFE: Texas Law and Practice

This required course satisfies both Texas and federal education requirements to become a licensed mortgage loan originator. The course includes federal law, ethics and non-traditional mortgage lending plus information pertinent to becoming a professional mortgage originator. This course is required of anyone wishing to be certified under the Texas Department of Savings and Mortgage Lending.

Note to Students: Student will need to bring their NMLS ID# to class. To obtain the NMLS ID#, please visit: www.stateregulatoryregistry.org/NMLS.

Students must attend the full 23 hours to receive credit or they must retake the entire class. **Makeup hours are not available for this course.**

AUSTIN

Jan 19 - 21	Wed - Fri
Feb 18 - 20	Fri - Sun
Mar 23 - 25	Wed - Fri
Apr 22 - 24	Fri - Sun
May 18 - 20	Wed - Fri
Jun 17 - 19	Fri - Sun
Jul 20 - 22	Wed - Fri

FORT WORTH

Jan 21 - 23	Fri - Sun
Feb 7 - 9	Mon - Wed
Mar 21 - 23	Mon - Wed
Apr 25 - 27	Mon - Wed
May 23 - 25	Mon - Wed
Jun 20 - 22	Mon - Wed
Jul 25 - 27	Mon - Wed

SAN ANTONIO

Jan 7 - 9	Fri - Sun
Feb 4 - 6	Fri - Sun
Mar 4 - 6	Fri - Sun
Apr 1 - 3	Fri - Sun
May 6 - 8	Fri - Sun
Jun 17 - 19	Fri - Sun
Jul 8 - 10	Fri - Sun

DALLAS

Jan 3 - 5	Mon - Wed
Feb 4 - 6	Fri - Sun
Mar 11 - 13	Fri - Sun
Apr 1 - 3	Fri - Sun
May 6 - 8	Fri - Sun
Jun 1 - 3	Wed - Fri
Jul 8 - 10	Fri - Sun

HOUSTON NORTH

Jan 14 - 16	Fri - Sun
Feb 25 - 27	Fri - Sun
Apr 8 - 10	Fri - Sun
May 27 - 29	Fri - Sun
Jul 8 - 10	Fri - Sun

CHAMPIONSLIVE

Jan 3 - 5	Mon - Wed
Jan 17 - 19	Mon - Wed
Jan 31 - Feb 2	Mon - Wed
Feb 14 - 16	Mon - Wed
Feb 28 - Mar 2	Mon - Wed
Mar 14 - 16	Mon - Wed
Mar 28 - 30	Mon - Wed
Apr 11 - 13	Mon - Wed
Apr 25 - 27	Mon - Wed
May 9 - 11	Mon - Wed
May 23 - 25	Mon - Wed
Jun 6 - 8	Mon - Wed
Jun 20 - 22	Mon - Wed
Jul 11 - 13	Mon - Wed
Jul 25 - 27	Mon - Wed

HOUSTON GALLERIA

Feb 11 - 13	Fri - Sun
Mar 25 - 27	Fri - Sun
May 13 - 15	Fri - Sun
Jun 24 - 26	Fri - Sun

HOUSTON WEST

Jan 28 - 30	Fri - Sun
Mar 11 - 13	Fri - Sun
Apr 22 - 24	Fri - Sun
Jun 10 - 12	Fri - Sun
Jul 22 - 24	Fri - Sun



20-Hr Safe
Day 1-2: 8:30 AM - 5:30 PM
Day 3: 8:30 AM - 12:30 PM



3-Hr TX SML
Day 3: 1:30 PM - 4:30 PM

3-DAY NATIONAL Loan Originator Exam Prep

\$235
\$255 day of class

After you've completed the required 23-Hour SAFE Comprehensive Mortgage Loan Fundamentals course, take the Loan Originator Exam Prep course and prepare to pass the exam on the first try!

This class and the mock exams can be repeated as many times as needed for one year so that you can walk in to the testing center prepared and confident!

Day 1	8:30 AM - 4:45 PM	National Review
Day 2	8:30 AM - 4:45 PM	National Review
Day 3	8:30 AM - 12:30 PM 1:30 PM - 4:45 PM	National Review Mock Exams

AUSTIN

Jan 26 - 28	Wed - Fri
Feb 25 - 27	Fri - Sun
Mar 30 - Apr 1	Wed - Fri
Apr 29 - May 1	Fri - Sun
May 25 - 27	Wed - Fri
Jun 24 - 26	Fri - Sun
Jul 27 - 29	Wed - Fri

FORT WORTH

Jan 26 - 28	Wed - Fri
Feb 15 - 17	Tue - Thu
Mar 25 - 27	Fri - Sun
Apr 29 - May 1	Fri - Sun
May 27 - 29	Fri - Sun
Jun 27 - 29	Mon - Wed
Jul 29 - 31	Fri - Sun

SAN ANTONIO

Jan 14 - 16	Fri - Sun
Feb 11 - 13	Fri - Sun
Mar 11 - 13	Fri - Sun
Apr 8 - 10	Fri - Sun
May 13 - 15	Fri - Sun
Jun 24 - 26	Fri - Sun
Jul 15 - 17	Fri - Sun

DALLAS

Jan 7 - 9	Fri - Sun
Feb 11 - 13	Fri - Sun
Mar 16 - 18	Wed - Fri
Apr 8 - 9	Fri - Sun
May 13 - 15	Fri - Sun
Jun 10 - 12	Fri - Sun
Jul 18 - 20	Mon - Wed

HOUSTON NORTH

Jan 21 - 23	Fri - Sun
Mar 4 - 6	Fri - Sun
Apr 14 - 16	Thu - Sat
Jun 3 - 5	Fri - Sun
Jul 15 - 17	Fri - Sun

CHAMPIONSLIVE

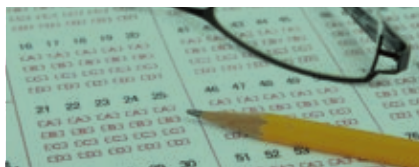
Jan 10 - 12	Mon - Wed
Jan 24 - 26	Mon - Wed
Feb 7 - 9	Mon - Wed
Feb 21 - 23	Mon - Wed
Mar 7 - 9	Mon - Wed
Mar 21 - 23	Mon - Wed
Apr 4 - 6	Mon - Wed
Apr 18 - 20	Mon - Wed
May 2 - 4	Mon - Wed
May 16 - 18	Mon - Wed
May 31 - Jun 2	Tue - Thu
Jun 13 - 15	Mon - Wed
Jun 27 - 29	Mon - Wed
Jul 18 - 20	Mon - Wed

HOUSTON GALLERIA

Feb 18 - 20	Fri - Sun
Apr 1 - 3	Fri - Sun
May 20 - 22	Fri - Sun
Jul 1 - 3	Fri - Sun

HOUSTON WEST

Feb 4 - 6	Fri - Sun
Mar 18 - 20	Fri - Sun
Apr 29 - May 1	Fri - Sun
Jun 16 - 18	Thu - Sat
Jul 29 - 31	Fri - Sun





ESSENTIAL DEVELOPMENT COURSES FOR LOAN ORIGINATORS

The mortgage industry is a complex and as a licensed Loan Originator, there is no such thing as being too prepared. These developmental courses will shine a light on important and often overlooked aspects of the business that will ultimately help you practice more effectively.

ESSENTIAL MORTGAGE SKILLS \$149

This course covers the day-to-day skills every Residential Mortgage Loan Originator needs to master if they are to be successful. Experienced originators have developed these skills and perform them instinctively. New originators must learn these skills, and practice them every day until they become second nature.

Topics Covered Include

- The application/interview process
- Understand the importance of a complete 1003 mortgage application
- Evaluating and calculating borrower income and assets
- Analyzing credit report components
- Review of conventional conforming, underwriting guidelines
- The Texas 1-to-4 Family Residential Contract



“I highly recommend Champions. I have been a sponsor, student, and every time someone asks where to get their real estate or mortgage license, I refer them to Champions. I definitely recommend them.”

- Elivia R.

CHAMPIONS LIVE

Jan 6 - 7	Thu - Fri
Feb 12 - 13	Sat - Sun
Mar 10 - 11	Thu - Fri
Apr 7 - 8	Thu - Fri
May 5 - 6	Thu - Fri
Jun 9 - 10	Thu - Fri
Jul 6 - 7	Wed - Thu
Aug 4 - 5	Thu - Fri

8:30 AM - 4:45 PM

CHAMPIONS LIVE

Jan 27	Thu
Feb 24	Thu
Mar 24	Thu
Apr 21	Thu
May 26	Thu
Jun 30	Thu
Jul 28	Thu
Aug 25	Thu

9:00 AM - 12:00 PM

HOW TO MARKET YOURSELF AS A MORTGAGE LOAN OFFICER \$30

This 3-hour dynamic marketing strategies course will assist new residential mortgage loan originators in developing skills and knowledge required for a successful career in the mortgage industry. New mortgage loan originators who take this marketing strategies course will be better equipped to practice ethically and effectively. This course addresses current techniques for a long-term successful career in the mortgage loan industry.

CHAMPIONS Live

What is CHAMPIONS LIVE? Simple, It's a Virtual Classroom!

By harnessing today's live video streaming technology, Champions School of Real Estate® is delivering our unparalleled classroom experience of your local campus and instructors to any laptop or desktop computer connected to the internet.

Try our virtual classroom delivery method and see how ChampionsLive Virtual Classroom — with a real teacher, in the comfort of your own home or office — is the future of learning.



NMLS LOAN ORIGINATOR CONTINUING EDUCATION

8-HOUR SAFE COMPREHENSIVE*

This course will provide the student a comprehensive review of the Federal laws, ethics, and lending principles essential for their development and advancement as a residential mortgage loan originator. Designed to teach mortgage loan originators the required 8 hours of mandatory continuing education information which will ensure that they acquire proficiency in areas of study such as federal law and regulation, ethics, mortgage fraud, consumer protection law, and lending standards for the non-traditional mortgage product marketplace. The course includes topics such as Federal Law and Regulation changes made in 2020 and 2021, making the course current and relevant to new and experienced students.

Enroll at ChampionsSchool.com/loan/tx/ce or call a campus.

*Pending NMLS Approval

\$135

\$155 day
of class

CHAMPIONS LIVE

Jun 9	Thu
Jul 21	Thu
Aug 4	Thu

DALLAS

June 24	Fri
Jul 16	Sat

HOUSTON GALLERIA

Jun 17	Fri
Jul 8	Fri

HOUSTON NORTH

Jun 3	Fri
Jul 29	Fri
Aug 12	Fri

HOUSTON WEST

Jun 24	Fri
Jul 15	Fri

Day 1 8:30 AM - 5:30 PM



NATIONAL LOAN MORTGAGE ORIGINATOR EDUCATION

Champions School of Real Estate® offers Loan Originator pre-licensing and continuing education courses for states that do not have state-specific course requirements. For states other than Texas, we offer convenient online courses for your learning experience. Go to ChampionsSchool.com/loan/national to verify your state requirement.

PRE-LICENSING EDUCATION 20 HOUR SAFE MORTGAGE LOAN ORIGINATOR

\$329 - \$459

New state-licensed MLOs are required to complete 20 hours of NMLS-approved education. Important: This 20-hr course is applicable for those states that do not require state-specific content.

STATE SPECIFIC PRE-LICENSING EDUCATION MORTGAGE LOAN ORIGINATOR

\$VARIES

State-specific education requirements can be found online at www.ChampionsSchool.com/loan/national

Available in All 50 States!

CONTINUING EDUCATION LATE CE 8-HOUR SAFE COMPREHENSIVE: COMPLIANCE IN ACTION 2020 (12397)

\$135

The Late 8-Hour SAFE Comprehensive: Compliance in Action 2019 course satisfies the annual continuing education requirements for MLOs set forth by the SAFE Act. The course covers topics required by the SAFE Act: (3hrs) of federal law, (2hrs) of ethics (which shall include fraud, consumer protection, and fair lending issues), (2hrs) of nontraditional mortgage lending, plus (1hr) of undefined education (elective).

Available in All 50 States!

The following courses are approved by the Nationwide Multistate Licensing System (NMLS) - Provider #1400073



6 STEPS TO BECOMING A LICENSED APPRAISER

Take the Required Courses at Champions Appraisal School®

1

Appraiser Trainee Program (79 hrs)

Courses must be completed before submitting application for approval as an Appraiser Trainee to TALCB.

- ▶ Basic Appraisal Principles (30 hrs AQE)
- ▶ Basic Appraisal Procedures (30 hrs AQE)
- ▶ 15-Hour National USPAP - Uniform Standards of Professional Appraisal Practice (15 hrs AQE)
This course must be completed within 24 months of filing your TALCB application. Students must pass with a 74%; re-takes are allowed and can be taken at any campus.
- ▶ Texas Appraising for the Supervisor and Trainee (4 hrs AQE)

It is recommended students purchase and bring an HP 17B or HP 12C calculator with them to class AQE = Appraiser Qualifying Education

License Upgrade

If you are currently licensed as an Appraiser Trainee and are looking to upgrade your license, we currently are offering the courses needed to allow you to upgrade.

- ▶ Trainee to Licensed Residential Appraiser 154 hrs of AQE courses (79 hours + 75 additional hrs)
- ▶ Trainee to Certified Residential Appraiser 204 hrs of AQE courses (79 hours + 125 additional hrs)
- ▶ Trainee to Certified General Appraiser 304 hrs of AQE courses (79 hours + 225 additional hrs)

If you are currently a Licensed Residential Appraiser or a Certified Residential Appraiser, please visit the website to view the steps and hours needed to upgrade your license.

Courses can be completed during 1000 hour experience accrual.

2

Submit 79-Hours of Education and Application for Appraiser Trainee to TALCB

- Submit 79-Hours of Education and Application for Appraiser Trainee to TALCB.
- Once you have completed Appraisal 1, Appraisal 2, Texas Appraising for the Supervisor and Trainee and USPAP at Champions, you will now need to submit your education and Application for Approval as an Appraiser Trainee to TALCB in the "My License" system on the TALCB's website at www.talcb.texas.gov
- Click "Register HERE to set up a user ID and password" and follow the steps to create an account. Once an account is created, you will apply for a new license. The application fee for an Appraiser Trainee license is \$250 (\$5 online fee).
- An Appraiser trainee applicant must have a sponsoring certified appraiser. The application must be completed and signed by the appraiser trainee applicant AND by each sponsoring certified appraiser.
- While a trainee is not limited to a specific number of sponsors, a sponsor may not sponsor more than three trainees at one time.

3

Complete your 1,000 hours of experience over a minimum of a 6-month period

The TALCB requires that you legally complete 1,000 hours of experience supported by written reports prior to receiving your license. This generally equates to 250-300 residential appraisals. You must be sponsored and supervised by a Certified Appraiser. **1500** hours over a minimum of a 12 month period are required to upgrade to a Certified Residential Appraiser and **3000** hours over a minimum of 18 months to upgrade to a Certified General Appraiser. <https://www.talcb.texas.gov/potential-license-holder/appraiser-trainee>

4

Submit your Licensed Residential Appraiser Application to TALCB

Submit completed application, experience log, signed affidavit, and a \$345 (\$5 online fee) application fee to the TALCB. Note: You must be at least 18 years of age and a legal resident of Texas for at least 60 days immediately before filing your application. Applications are located at www.talcb.texas.gov.

5

Take the prep class at Champions Appraisal School®

Choose a date from the [ChampionsLive](#) Texas Appraisal Qualifying Exam Prep schedule and complete the course to prepare for the State Exam.

6

Take the State Exam at Pearson Vue

- Your State Exam will consist of 125 multiple choice questions with a total of 4 hours to complete the exam.
- The cost of the exam is \$55 payable to Pearson Vue.
- Appointments can be made by calling 800-997-1248 or visiting by pearsonvue.com/tx/appraisers. You will know if you have passed the exam before you leave the testing center.



Congratulations! A Licensed Residential Appraiser is a person who is licensed by TALCB and has met the educational, experience, and examination requirements for licensing. The scope of work includes appraisal of non-complex residential 1-4 unit properties with a transactional value less than \$1,000,000 as well the authority to complete complex federally related transactions (FRT) and non FRT transactions with a value less than \$400,000.

APPRAISAL QUALIFYING EDUCATION

Champions School of Real Estate® will help you successfully prepare for a career in the Appraisal industry. Our students are provided with the most quality education available in a variety of convenient study formats. Our comprehensive education is created and taught by award-winning instructors and ensures you receive the most accurate and up-to-date information to help you become a Champion!

QE Qualifying Education	Hours	Delivery	Price*
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Appraiser Supervisor Trainee Program with Supervisor-Trainee Course

Includes Basic Appraisal Principles (30 hrs), Basic Appraisal Procedures (30 hrs), National USPAP (15 hrs), and Appraising for the Supervisor and Trainee (4 hrs).

79  ~~\$1290~~
\$950
SAVE \$340

QE+ Qualifying Education Upgrade Programs	Additional Hours	Delivery	Price*
--	------------------	----------	--------

Licensed Residential Appraiser Upgrade Program

In addition to the 79 hours for the Trainee license, 75 hours of AQE courses are required for the Residential Appraiser License. This includes Residential Sales Comparison (30 hrs), Residential Market Analysis and Highest & Best Use (15 hrs), Residential Appraiser, Site Valuation and Cost Approach (15 hrs), Residential Report Writing and Case Studies (15 hrs)

+75
 154
 Total  ~~\$1410~~
\$840
SAVE \$270

Certified Residential Appraiser Upgrade Program

In addition to the 79 hours for the Trainee license, 125 hours of AQE courses are required for the Certified Residential Appraiser License. This Includes Residential Sales Comparison (30 hrs), Residential Market Analysis and Highest & Best Use (15 hrs), Residential Appraiser, Site Valuation and Cost Approach (15 hrs), Residential Report Writing and Case Studies (15 hrs) Statistics, Modeling and Finance (15 hrs), Advanced Residential Application and Case Studies (15 hrs), Appraisal Subject Matter Electives (20 hrs)

+125
 204
 Total  ~~\$1855~~
\$1370
SAVE \$485

Certified General Appraiser Upgrade Program

In addition to the 79 hours for the Trainee license, 225 hours of AQE courses are required for the Certified General Appraiser License. This includes General Appraiser Market Analysis and Highest & Best Use (30 hrs), Statistics, Modeling and Finance (15 hrs), General Appraiser Site Valuation and Cost Approach (30 hrs), General Sales Comparison Approach (30 hrs), General Appraiser Income Approach (60 hrs), General Report Writing and Case Studies (30 hrs), Commercial Appraisal Review - Subject Matter Electives (15 hrs)Expert Witness for Commercial Appraisers - Subject Matter Electives (15 hrs)

+225
 304
 Total  ~~\$3234~~
\$2630
SAVE \$604

CE Continuing Education	Hours	Delivery	Price*
--------------------------------	-------	----------	--------







28-Hour CE Renewal Program

28  ~~\$663~~
\$550
SAVE \$108



YOU HAVE QUESTIONS ABOUT APPRAISAL EDUCATION, WE HAVE ANSWERS. CALL US AT 281-893-4484

Course Delivery Options

-  Blended Classroom
-  ChampionsLive
-  Online Correspondence
-  Correspondence
-  Online Interactive
-  Classroom

Learn More About Delivery Methods at www.ChampionsSchool.com



QUALIFYING EDUCATION

Offering Every Course You Need to become Licensed Certified Residential Appraiser in Texas.

Prepare for a career in Texas Real Estate Appraisal with a complete education program designed to help you succeed as an Appraisal professional. Our courses will take you from learning basic principles of the business to having hands-on Appraisal experience. We provide every course you will need in order to meet the Texas Appraiser license requirements set forth by the Texas Appraiser Licensing and Certification Board (TALCB). To register for your class today, contact your local campus at 800-969-2599 and speak with a Career Counselor or visit us at www.ChampionsSchool.com/appraisal/tx/

15-HOUR NATIONAL USPAP UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE

\$315

This course offers hands-on real-life situations to give you the real meaning of professional standards, the code of ethics, and your obligations under the law. You will receive the latest edition of the Uniform Standards of Professional Appraisal Practice (USPAP) to keep for your use. Also included are copies of the Federal Financial Institutions Standards and, the latest Appraisal Standards Board Advisory Opinions. 15-Hour AQE; This course must be completed within 24 months of filing your TALCB application.

CHAMPIONS LIVE	
Jan 24 - 25	Mon/Tue
Feb 28 - Mar 1	Mon/Tue
Mar 28 - 29	Mon/Tue
Apr 25 - 26	Mon/Tue
May 30 - 31	Mon/Tue
Jun 27 - 28	Mon/Tue
Jul 25 - 26	Mon/Tue
8:30 AM - 4:45 PM	

TEXAS APPRAISAL QUALIFYING EXAM PREP

\$199

The Essential Preparation Tool for the State Exam!

This course is based on the current national exam for appraisers. The material has over 150 questions to challenge the appraiser in preparation for the national exam. No one should attempt the Texas Appraisal exam without first studying this prep course.

To register for your class today, contact your local campus at 800-969-2599 and speak with a Career Counselor.

CHAMPIONS LIVE	
Jan 31 - Feb 1	Mon/Tue
Mar 30 - 31	Wed/Thu
May 25 - 26	Wed/Thu
Jul 27 - 28	Wed/Thu
8:30 AM - 4:45 PM	

CHAMPIONS LIVE – Call a Counselor for New Dates at 713-580-4946

Feb	7 - 10	Mon - Thu	Appraisal 1 - Basic Principles
Feb	21 - 24	Mon - Thu	Appraisal 2 - Basic Procedures
Mar	7 - 10	Mon - Thu	Appraisal 1 - Basic Principles
Mar	14 - 17	Mon - Thu	Appraisal 2 - Basic Procedures
Apr	Coming Soon		Appraisal 2 - Basic Procedures
Apr	Coming Soon		2020 - 2021 - 15-Hour National USPAP
May	Coming Soon		Appraisal 1 - Basic Principles
May	Coming Soon		Appraisal 2 - Basic Procedures
May	Coming Soon		2020 - 2021 - 15-Hour National USPAP

QE	Qualifying Education	AQE	Delivery	Price*
	Basic Appraisal Principles	30	▶	\$435
	Basic Appraisal Procedures	30	▶	\$435
	Residential Market Analysis and Highest and Best Use	15	▶	\$225
	Residential Site Valuation and Cost Approach	15	▶	\$225
	Residential Sales Comparison and Income Approaches	30	▶	\$435
	Advanced Residential Applications and Case Studies	15	▶	\$225
	Residential Report Writing and Case Studies	15	▶	\$225
	Appraisal Subject Matter Electives	20	▶	\$295
	2020-2021 15-Hour National USPAP Course	15	▶	\$315
	Statistics, Modeling and Finance	15	▶	\$225
	Texas Appraising for the Supervisor and Trainee	4	▶	\$105
	Appraisal Prep	-	▶	\$199



TEXAS APPRAISAL CONTINUING EDUCATION

Renew Your License Every Two Years to Maintain an Active Appraisal License.

Continuing education is not just a requirement from the Texas Appraiser Licensing and Certification Board, it is your chance to connect with other industry professionals, learn what is happening in the industry, and see where the industry is headed.

APPRAISAL 28-HOUR ONLINE CE PROGRAM

Online Program:

- ▶ 2022-2023 7-Hour National USPAP Update Course
- ▶ The FHA Handbook 4000.1 (7 hrs)
- ▶ Residential Construction and the Appraiser (7 hrs)
- ▶ Fannie Mae Appraisal Guidelines: Debunking the Myths (4 hrs)
- ▶ Market Disturbances - Appraisals in Atypical Markets and Cycles (3 hrs)

\$550

Save \$113

\$209

\$135

\$135

\$105

\$79

CHAMPIONSLIVE

Course Dates
Coming Soon

8:30 AM - 4:45 PM

CE	Continuing Education	ACE Hours	Delivery	Price
	2022 - 2023 7-Hour National USPAP Update Course	42149	7	▶ \$209
	The FHA Handbook 4000.1	34010	7	▶ \$135
	Residential Construction and the Appraiser	36109	7	▶ \$135
	Residential Property Inspection for Appraisers	37025	7	▶ \$135
	Residential Construction and the Appraiser	36109	7	▶ \$135
	Complex Properties: The Odd Side of Appraisal	32923	7	▶ \$135
	Avoiding Mortgage Fraud for Appraisers	34339	7	▶ \$135

CE	Additional Continuing Education	ACE Hours	Delivery	Price
	Green Building Concepts for Appraisers	41255	7	▶ \$135
	The Cost Approach	34338	7	▶ \$135
	Valuation of Residential Green Buildings	41246	4	▶ \$105
	Fannie Mae Appraisal Guidelines: Debunking the Myths	36893	4	▶ \$105
	Supervisor - Trainee Course for Texas	27783	4	▶ \$105
	Market Disturbances - Appraisals in Atypical Markets and Cycles	42048	3	▶ \$79

For Course Descriptions, Go to
www.ChampionsSchool.com/appraisal/tx/ce



6 STEPS TO BECOMING A PROFESSIONAL INSPECTOR

1 Complete Core Inspector Classes at Champions School of Professional Inspection®

Complete 194 Education hours to become a Professional Home Inspector. These hours are broken down into National and State.

110 National Education hours include the following:

- 40-Hour Property and Building Inspection Module I
- 40-Hour Property and Building Inspection Module II
- 20-Hour Analysis of Findings and Reporting
- 10-Hour Business Operations and Professional Responsibilities Module

84 State Education hours include the following:

- 24-Hour Texas Standards of Practice Module
- 20-Hour Texas Law Module
- 40-Hour Texas Practicum

Please Note - We recommend completing the 110-Hour National courses first, then filing your application with TREC to become eligible for the National portion of the State Exam. However, you may continue on with the State portion of the program and take both the National and State portion of the State Exam at the same time. You cannot take the State portion before the National portion.

Please Note - A Real Estate Inspector must work under a Professional Home Inspector and cannot work on their own.

2 Submit Professional Inspector License Application and Educational Documents to TREC

Once you have completed the 110 hours of National Education hours at Champions, you will need to submit your certificates of completion, Inspector license application, application fee, and if applicable, experience records to the Texas Real Estate Commission by mail.

The application fee for a Professional Inspector license is \$120 and should be paid by cashier's check, personal check, or money order payable to the Texas Real Estate Commission. Mail your documentation to: Texas Real Estate Commission, PO Box 12188, Austin, Texas 78711-2188

3 Take the National/State Exam Prep Course at Champions School of Real Estate®

While waiting for your the application to be approved, our Exam Prep course is the perfect tool to keep your knowledge fresh and help you prepare for the exam. You may retake the course as many times as you like for one year at no additional charge!

4 Get Your Fingerprints taken and Pass a Background Check

You are required by law to have fingerprints (www.trec.texas.gov/fingerprint-requirements) on file with the Texas Department of Public Safety (DPS) so a background check can be performed. Fingerprints from other agencies will not be accepted.

Please Note - A license will not be issued if the background check has not been passed. Expect a delay if you are notified of an investigation into your background history.

5 Pass the National and State Exam within one year of filing application with TREC

The final step in obtaining your license is to pass the State Exam within one year of filing your application. Go to the Prep page to learn all the details about the Professional Inspector National/State Exam. Costs of the exam:

- **National Exam - \$199. Exam fee is due at time of scheduling**
- **State Exam - \$55. Exam fee due at time of scheduling**

In order to take the National or State exam, your application must first be approved by the Texas Real Estate Commission. Upon approval, you will receive an Exam Candidate Handbook that will include instructions explaining how to schedule your exam. You cannot take the State portion before the National portion.

Pearson Vue Contact Information: (800) 997-1248 | www.pearsonvue.com/tx/inspectors/

6 Renew your license every two years by completing your Inspector Continuing Education

Annually complete your Inspector Continuing Education requirement by completing 32-Hours of Continuing Education every 2 years (must be different courses). We recommend that you take your education from Champions School of Real Estate® and submit your renewal application and pay the renewal fee to TREC. The 32 hours of continuing education must include 4 hours of Inspector Legal & Ethics and 4 hours of Standards of Practice Review.

QE	Qualifying Education	Program Hours	Delivery	Price*	
Professional Inspector Programs					
	194 HR Professional License Program with Texas Practicum 110-Hour Professional Inspector National Modules <ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 20-Hour Analysis of Findings and Reporting 10-Hour Business Operations and Professional Responsibilities Module Inspector Exam Prep Course 84-Hour Professional Inspector State Modules <ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 20-Hour Texas Law Module Inspector Exam Prep Course 40-Hour Texas Practicum 	194		\$5824 \$2999 SAVE \$2825!	
	154 HR Professional Inspector Program w/o Texas Practicum 110-Hour Professional Inspector National Modules <ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 20-Hour Analysis of Findings and Reporting 10-Hour Business Operations and Professional Responsibilities Module Inspector Exam Prep Course 44-Hour Professional Inspector State Modules <ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 20-Hour Texas Law Module 	154		\$3725 \$1949 SAVE \$1776!	
Real Estate Inspector Programs					
	154 HR Real Estate Inspector Program with Texas Practicum 90-Hour Inspector National Modules <ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 10-Hour Business Operations and Professional Responsibilities Module Inspector Exam Prep Course 64-Hour Real Estate Inspector State Modules <ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 40-Hour Texas Practicum 	154		\$5034 \$2674 SAVE \$2360!	
	114 HR Real Estate Inspector Program w/o Texas Practicum 90-Hour Inspector National Modules (see course list above) 24-Hour Real Estate Inspector State Modules <ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module Inspector Exam Prep Course 	114		\$2935 \$1674 SAVE \$1261!	
	Individual Courses	TREC Course #	Program Hours	Delivery	Price*
	40-Hr Texas Practicum	39929	40		\$2099
	40-Hr Property and Building Inspection Module I	39925	40		\$700
	40-Hr Property and Building Inspection Module II	39926	40		\$700
	24-Hr Texas Standards of Practice Module	39928	24		\$490
	20-Hr Analysis of Findings and Reporting	39923	20		\$490
	20-Hr Texas Law Module	39927	20		\$300
	10-Hr Business Operations and Professional Responsibilities	39924	10		\$300
	Professional Inspector Exam Prep		24		\$745

STUDENT TESTIMONIALS

"Thanks for taking the time to create, continue, and perfect the Home Inspector Program, it has truly changed my life!"

- Nayron Henderson
Houston

"Champions School of Real Estate did an outstanding job in training me to become a Texas Home Inspector. I was educated, confident, and able to hit the ground running on my first home inspection. The inspectors course material and instructors are much more thorough than any national inspectors' training course. I highly recommend Champions School of Real Estate."

- Daryl Hurst
Austin

Course Delivery Options

- Blended Classroom
- ChampionsLive
- Online Correspondence
- Correspondence
- Online Interactive
- Classroom

Learn More About Delivery Methods at www.ChampionsSchool.com

QUALIFYING EDUCATION

Everything You Need to Kick Off a New Career in Home Inspection. Successfully prepare for a new career in the Professional Inspector industry with high quality home inspection pre-license education. Our comprehensive home inspection courses are created and taught by award winning instructors that ensure you receive the most accurate and up-to-date industry knowledge.

Virtual class module: As a Home Inspection student taking your Qualifying Education courses, you can take advantage of a virtual class session for this course to help you learn. Using a webcam and microphone, you can meet with an instructor to ask questions about the material.

Virtual classes are in addition to your Online studies; these classes do not replace online courses.

SUPPLEMENTAL VIRTUAL CLASS 8:30 AM – 4:45 PM

Prerequisite: Must read the course material before attending class.

- Property & Building Inspection – Module I
- Property & Building Inspection – Module II
- Analysis of Findings and Reporting Module
- Business Operations & Professional Responsibilities Module
- Texas Legal
- Texas SOP

40-HOUR TEXAS PRACTICUM \$2099

Prior to attending the 40-hour Texas Practicum, all course modules must be completed, including attending a virtual supplemental or classroom for Texas Law and Texas SOP.

Please contact a Career Counselor when you're ready to schedule the Texas Practicum (maximum 4 students).

PROFESSIONAL INSPECTION EXAM PREP \$745

8:30 AM – 5:30 PM

This prep course will prepare you for the state exam so you can pass on the first try. It covers the subject matter and questions similar to what you may see on the state inspector's exams. All areas of inspector qualifying information are included in this course, including tips and strategies that will increase your likelihood of passing the state exam.

PREP EXAM

Jan 7 - 9	Fri - Sun
Jan 26 - 28	Wed - Fri
Feb 7 - 9	Mon - Wed
Feb 18 - 20	Fri - Sun
Mar 4 - 6	Fri - Sun
Mar 18 - 20	Fri - Sun
Mar 31 - Apr 2	Thu - Sat
Apr 18 - 20	Mon - Wed
May 10 - 12	Tue - Thu
May 26 - 28	Thu - Sat
Jun 6 - 8	Mon - Wed
Jun 23 - 25	Thu - Sat
Jul 8 - 10	Fri - Sun
Jul 18 - 20	Mon - Wed

Professional Inspector Prep Exam Details

National Exam - \$199 Exam fee is due at time of scheduling

- 4 hours, 200 National Questions (25 pretest questions that do not affect a candidate's score), Multiple choice
- National passing score is on a weighted 200 to 800 cut score with 500 as the pass point
- May take three times prior to the application expiration date (1 year)
- No required waiting time between test attempts

State Exam - \$55. Exam fee due at time of scheduling

- 45 minutes; 30 State Questions (5 pretest questions that do not affect a candidate's score); Multiple choice
- State passing score of 75% or higher
- May take 3 times prior to the application expiration date (1 year)
- No required waiting time between test attempts

Please Note - If you fail either the National or State portions three times, additional education is required for that portion before you can retake the exam. See website for details.

Property & Building Inspection - Module I

Jan 3 - 5	Mon - Wed
Jan 20 - 22	Thu - Sat
Feb 4 - 6	Fri - Sun
Feb 16 - 18	Wed - Fri
Mar 1 - 3	Tue - Thu
Mar 18 - 20	Fri - Sun
Apr 1 - 3	Fri - Sun
Apr 18 - 20	Mon - Wed
May 2 - 4	Mon - Wed
May 20 - 22	Fri - Sun

Property & Building Inspection - Module II

Jan 20 - 22	Thu - Sat
Feb 8 - 10	Tue - Thu
Feb 25 - 27	Fri - Sun
Mar 11 - 13	Fri - Sun
Mar 23 - 25	Wed - Fri
Apr 6 - 8	Wed - Fri
Apr 22 - 24	Fri - Sun
May 13 - 15	Fri - Sun
May 25 - 27	Wed - Fri

Analysis of Findings and Reporting Module

Jan 29	Sat
Feb 10 - 11	Thu/Fri
Feb 21 - 22	Mon/Tue
Mar 18 - 19	Fri/Sat
Mar 28 - 29	Mon/Tue
Apr 14 - 15	Thu/Fri
Apr 25 - 26	Mon/Tue
May 13 - 14	Fri/Sat
May 20 - 21	Fri/Sat

Business Operations & Professional Responsibilities Module

8:30 AM – 12:30 PM

Jan 30	Sun
Feb 12	Sat
Feb 23	Wed
Mar 20	Sun
Mar 30	Wed
Apr 16	Sat
Apr 27	Wed
May 15	Sun
May 22	Sun

Texas Law Virtual or Classroom Required

Jan 15	Sat	Live
Feb 3	Thu	Live
Feb 26	Sat	Austin
Mar 10	Thu	Live
Mar 24	Thu	North
Apr 7	Thu	Live
Apr 21	Thu	San Antonio
May 9	Mon	Live
May 23	Mon	Austin

Texas SOP Virtual or Classroom Required

Jan 16 - 17	Sun/Mon	Live
Feb 4 - 5	Fri/Sat	Live
Feb 27 - 28	Sun/Mon	Austin
Mar 11 - 12	Fri/Sat	Live
Mar 25 - 26	Fri/Sat	North
Apr 8 - 9	Fri/Sat	Live
Apr 22 - 23	Fri/Sat	San Antonio
May 10 - 11	Tue/Wed	Live
May 24 - 25	Tue/Wed	Austin

VIRTUAL STUDY HALL

FREE | Students enrolled for the Inspector Program are eligible to register for ChampionsLive! Study Hall sessions at no additional cost. Using a webcam and microphone, students can submit questions about topics they need help with and can interact directly with the instructor!

CHAMPIONS LIVE 6PM - 8 PM

Jan 6	Mar 24	Jun 2
Jan 20	Apr 7	Jun 16
Feb 3	Apr 21	Jul 7
Feb 17	May 12	Jul 21
Mar 10	May 26	




CONTINUING EDUCATION

Campus Schedule on the following Page (page 43)

32-HOUR TEXAS INSPECTOR CE PROGRAM

For each 2-year license period, the Professional Inspector must complete 32 hours of TREC approved, Continuing Education courses including 8 hours Inspector Legal & Ethics and Texas Standards of Practice Review

~~\$445~~ ~~\$385~~
SAVE \$60!

-  Classroom
-  Correspondence
-  Online Correspondence

Electives include:

- **8-Hour:** Appliances (Online), Grounding vs Bonding, Red Flags Property Inspection, SOP General Provisions, and SOP Report Writing
- **16 hour:** Swimming Pool Operator, Road to Success for Inspectors

Please call a counselor to get pricing and enroll in a specialized 32-Hour CE Program!

- **Specialty Programs available:** Commercial Inspection, Phased Inspections, CPO/CPI Certification courses, Residential Thermographer, Drone Roof Inspections, Landscape Irrigation.

8-HOUR CE COURSES

\$125

Grounding vs Bonding (8-Hr)

- Increase your understanding of Grounding vs Bonding
- How to properly apply the NEC Rules
- Complete illustrations of the proper application of the Code Rules
- Clear up misconceptions about Grounding and Bonding

8-Hour Required ICE Courses

Inspector Legal & Ethics and Texas Standards of Practice Review (9/1/21 - 8/31/23) (8-Hr)

- Inspector guidelines
- Professional ethics, conduct, and legal standards

Texas Standards of Practice Form/Report Writing (8-Hr)

- Required use of report form
- Sample report writing language
- Proper Report Writing to increase business

Texas Standards of Practice General Provisions (8-Hr)



Inspection Field Trip

- Guidelines that support each provision
- Essential elements that require an opinion
- Inspection process according to the SOP
- Evaluation of components according to the SOP

Landscape Irrigation (Sprinkler Systems) (8-Hr)

- Proper inspection techniques
- Terminology and components
- Required backflow prevention for safety
- Risk reduction strategies/TCEQ Rules

Red Flags Property Inspection (8-Hr)

- What are they and what causes them
- Inspecting for Red Flags inside and outside the home
- Structural Red Flag defects
- Major mechanical systems Red Flags
- Inspection Field Trip (if possible)

Stucco/Exterior Inspection (8-Hr)

- Proper inspection techniques
- Stucco components & systems
- System condition and flashing details
- Recognizing deficiencies

\$145

16-HOUR CE COURSES

POPULAR! Drone Roof Inspections (16-Hr)

\$499

This course will provide detailed information about using Drone Technology and help enable/guide the Real Estate Inspector in performing roof inspections. As identified by the Texas Standards of Practice, this will provide clear guidelines that aid in limiting liability for inspections.

- Live hands-on flight training with professional flight instructor
- Course workbook and completion certificate
- Learn to fly with our drones during multiple practice flights
- Practice test questions and answers
- Sample test, Videos and Study Guides
- FAA 107 Test Reference Book

Phased Inspections (16-Hr)

\$275

- New construction
- Foundation, wall, framing, mechanical, and electrical safety
- Inspection path and limitations
- Marketing and office presentations
- Report writing/comment language
- Field Trip when available

NEW! Road to Success for Inspectors (16-Hr)

\$195

- Provides step-by-step guidance to starting up and maintaining their real estate inspection business.
- Learn methods in building business and marketing
- Practice skill-developing dialogues to help gain confidence with clients and business development


















Swimming Pool Operator/Inspector(16-Hr)

\$195

- Basic Concepts (Residential/Commercial)
- Pool and Spa Barriers/Electrical Safety
- Water Balance/Clarity/Testing
- Water Circulation and Filtration
- Inspection Checklist

TREC LICENSE RENEWAL REQUIREMENTS

An inspector is not eligible to receive more than 16 hours continuing education credit for any one single subject.

INSPECTOR CE COURSE	COURSE	METHOD	HOURS	COST
Appliances	#38821	 	8	\$125
Commercial Inspections	#39075		16	\$275
Communication and Prof. Practice	#38409	  	8	\$125
Drone Pilot Roof Inspections	#40742		16	\$499
Electrical Grounding vs Bonding	#40148	 	8	\$125
Home Pool Essentials	#39451	 	8	\$125
Legal & Ethics/Texas SOP Review	#41541	   	8	\$125
Landscape Irrigation	#40189 / 38820	  	8	\$145
Phased Inspections	#38410		16	\$275
Certified Pool Operator	#40188		16	\$195
Red Flags Property Inspection	#40149 / 38819	  	8	\$125
Road to Success	#40741		16	\$195
TX SOP - Gen. Provisions	#38401	  	8	\$125
TX SOP - Report Writing	#38402	  	8	\$125
Stucco/Exterior	#40150		8	\$125
Swimming Pool Inspector	#39073	 	16	\$195

CONTINUING EDUCATION



8-Hour Required ICE Courses

Inspector Legal & Ethics and Texas Standards of Practice Review (9/1/21 - 8/31/23) (8-Hr)

This course will emphasize practical training and cover a wide array of topics that are relevant to Home Inspectors. Topics covered include Standards of Practice Review of Report Writing, Structural Systems, HVAC (heating, air conditioning, ventilation systems), Electrical Systems, Roofing, Plumbing Systems, and more.



- Approval #41541
- 8 Credit Hours (TREC)
- Textbook(s) included

DALLAS CAMPUS			972-867-4100
Jan 7 - 8	Fri/Sat	Drone Roof Inspections	16
Feb 5	Sat	Grounding vs Bonding	8
Feb 10	Thu	Landscape Irrigation	8
Feb 15 - 16	Tue/Wed	Pool and Spa	16
Apr 2	Sat	Grounding vs Bonding	8
Apr 5	Tue	Red Flags	8
Apr 22 - 23	Fri/Sat	Drone Roof Inspections	16
May 16	Mon	Landscape Irrigation	8

CHAMPIONSLIVE CAMPUS			
Jan 10	Mon	Legal & Ethics/SOP Review	8
Feb 15	Tue	Legal & Ethics/SOP Review	8
Mar 14	Mon	Legal & Ethics/SOP Review	8
Apr 11	Mon	Legal & Ethics/SOP Review	8
May 9	Mon	Legal & Ethics/SOP Review	8
Jun 15	Wed	Legal & Ethics/SOP Review	8
Jul 20	Wed	Legal & Ethics/SOP Review	8

HOUSTON NORTH CAMPUS			281-893-4484
Jan 8	Sat	Grounding vs Bonding	8
Jan 14	Fri	Legal & Ethics/SOP Review	8
Jan 15	Sat	Red Flags	8
Feb 18 - 19	Fri/Sat	Drone Roof Inspections	16
Feb 19	Sat	Grounding vs Bonding	8
Mar 3	Thu	Landscape Irrigation	8
Mar 15 - 16	Tue/Wed	Pool and Spa	16
May 19	Thu	Landscape Irrigation	8
Jul 9	Sat	Grounding vs Bonding	8
Jul 15	Fri	Stucco/Exterior	8
Jul 16	Sat	TX SOP - Report Writing	8
Jul 21	Thu	Landscape Irrigation	8

AUSTIN CAMPUS			512-244-3545
Jan 4 - 5	Tue/Wed	Phased Inspections	16
Feb 1 - 2	Tue/Wed	Road to Success	16
Mar 8	Tue	Red Flags	8
Mar 18 - 19	Fri/Sat	Drone Roof Inspections	16
Mar 31	Thu	Landscape Irrigation	8
Apr 12 - 13	Tue/Wed	Pool and Spa	16
May 17 - 18	Tue/Wed	Road to Success	16
May 19	Thu	TX SOP - Gen. Provisions	8
Jun 4	Sat	Grounding vs Bonding	8
Jun 17 - 18	Fri/Sat	Drone Roof Inspections	16

SAN ANTONIO CAMPUS			210-349-7600
Mar 5	Sat	Grounding vs Bonding	8
Mar 29	Tue	Landscape Irrigation	8
May 7	Sat	Grounding vs Bonding	8
May 20 - 21	Fri/Sat	Drone Roof Inspections	16
June 14	Tue	Red Flags	8



POOL AND SPA CERTIFICATION

FIVE-YEAR CERTIFICATION FOR OPERATORS/INSPECTORS

- Water chemistry, testing, chemical additions and safety
- Calculations for efficient operations
- Safety considerations
- Pool/Spa inspection/checklist

CE only: **\$195**
 CPO Certification only: **\$310**
 CPO and CPI Certification: **\$340**



ChampionsSchool.com/home-inspection/tx/cpo/

Call a Campus to Enroll

Austin	512-244-3545
Championslive	713-580-4946
Dallas	972-867-4100
Fort Worth	214-687-0000
Houston Galleria	713-629-4543
Houston North	281-893-4484
Houston West	281-496-7386
San Antonio	210-349-7600
Toll Free	800-284-1525

ONLINE REAL ESTATE LICENSE PROGRAMS

4 Easy Steps To Complete Online Correspondence Real Estate Courses

- 1 Log on to: ChampionsSchool.com to enroll and start your courses
- 2 Read through course material via downloadable PDF or textbook
- 3 Complete the online quizzes and sign-up for a proctored exam
- 4 Upon passing your exam, print out your course certificate

All pricing includes books and materials. Price

11-Course Licensing and Renewal Program + Success Tools

- 6 TREC Qualifying Education Courses (180 Hours)
 - State Exam Prep Course
 - 3 TREC SAE Renewal Courses (90 Hours)
 - TREC Legal Update I and Legal Update II (8 Hours)
 - **Successful Tendencies of Real Estate Champions**
 - **2-Day Success Through Business Etiquette**
 - **30 Days to Success in Real Estate** - "Coaching Package" with Champions Owner, CEO and Founder, Rita Santamaria
- 278 Hours**
~~\$1944~~
\$1624
SAVE \$320!

9-Course Licensing and Renewal Program

- 6 TREC Qualifying Education Courses (180 Hours)
 - State Exam Prep Course
 - 3 TREC SAE Renewal Courses (90 Hours)
 - TREC Legal Update I and Legal Update II (8 Hours)
- 278 Hours**
~~\$1685~~
\$1445
SAVE \$240!

6-Course Licensing Program + Business Etiquette

- 6 TREC Qualifying Education Courses (180 Hours)
 - State Exam Prep Course
 - 2-Day Success Through Business Etiquette
- 180**
~~\$1255~~
\$1080
SAVE \$175!

6-Course Licensing Program

- 6 TREC Qualifying Education Courses (180 Hours)
 - State Exam Prep Course
- 180**
~~\$1110~~
\$980
SAVE \$130!

QE	Qualifying Education	Delivery	Course	Hours
	Law of Agency		1151	30
	Law of Contracts		1251	30
	Principles of Real Estate 1		121	30
	Principles of Real Estate 2		122	30
	Promulgated Contract Forms		351	30
	Real Estate Finance		451	30

Course Delivery Options

- Blended Classroom
- Interactive Online
- Online Correspondence
- ChampionsLive

Law of Agency - 1151

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course has been designed to provide students with all the information they need to pass questions covering Law of Agency issues on the state and national portions of the Texas Real Estate Sales Agent exam. In addition

to the basics, students will learn important information to enable them to be successful once they obtain their real estate license. **Textbook:** *Law of Agency* - \$35.00

Law of Contracts - 1251

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course will enable the agent to better understand the contracts and addenda. It will take a hands-on approach to filling in the blanks with the correct information through individual case studies using example TREC and TAR forms. This course enables the student to have self-confidence when working with buyers and sellers by understanding correct contract procedures. **Textbook:** *Law of Contracts* - \$35.00

Principles of Real Estate 1 - 121

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course provides students with an extensive foundational understanding of Real Estate terminology and professional obligations. It is designed to ensure each student has a full understanding of the real estate licensing terms covered on the state and national portions of the Texas Real Estate Sales Agent Exam. **Textbook:** *Principles of Real Estate 1* - \$35.00

Principles of Real Estate 2 - 122

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course is designed to build upon the real estate terminology and professional obligations learned in Principles of Real Estate 1. Students will gain insight into a day in the life of a Real Estate agent by better understanding all career aspects they will touch as they go through their day-to-day activities as a Real Estate Sales Agent. Additionally, this course insures students will fully understand their obligations according to the rules of the Texas Real Estate Licensing Act. **Textbook:** *Principles of Real Estate 2* - \$35.00

Promulgated Contract Forms - 351

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course will teach you the ins and outs of the Texas Real Estate Commission Promulgated Contract Forms. It provides a paragraph-by-paragraph breakdown of the One-to-Four Family Contract and points out the similarities and differences in the Promulgated Contracts. **Textbook:** *Promulgated Contract Forms* - \$35.00

Real Estate Finance - 451

This Real Estate Pre-Licensing course is approved by TREC and must be completed in order to get a Real Estate license in Texas. The course provides a sound understanding of the specialized financing procedures that are used today in the Real Estate industry. It covers information pertaining to regulated lenders, interest rates, mortgage documents, commercial and residential loans. **Textbook:** *Real Estate Finance* - \$35.00







Get Your Real Estate License Education on a Mobile Web App!



Sales Agent Apprentice Education	Delivery	Course	Hours
Property Management		851	30
Real Estate Brokerage		751	30
Real Estate Investment		935	30
Real Estate Law		335	30
Real Estate Marketing		551	30
Real Estate Marketing: Commercial RE		545	30
Real Estate Marketing: Power House Training		527	30
Real Estate Math		651	30
Real Estate Appraisal: Fundamentals		226	30
Residential Inspection for Real Estate Agents		1035	30

Course Delivery Options

-  Blended Classroom
-  Interactive Online
-  Online Correspondence
-  ChampionsLive

Property Management - 851

This specialized course is an overview of residential/commercial industrial management. It explores the daily issues facing practitioners including maintenance, accounting, administrative tasks, and legal activities. The course also provides information on federal regulations such as civil

rights, fair housing, ADA issues, and environmental concerns. It provides a comprehensive introduction to the field of Property Management for anyone seeking to enter the field, those who are already in the field, and any real estate agents seeking to broaden their education beyond just listing and selling.

Textbook: *Property Management* - \$35

Real Estate Brokerage - 751

This course teaches you how to set up your Real Estate Brokerage office. It offers practical, experienced-based strategies and techniques for managing virtually every aspect of a Real Estate office. Business planning and development guidelines, recruiting and retaining agents is all part of this comprehensive course. The range of the book covers Real Estate Office Management, time-tested techniques and authoritative guidance making this course an indispensable resource for Real Estate Brokers, owners and managers.

Textbook: *Real Estate Brokerage* - \$35

Real Estate Investment - 935

This specialized course teaches the basic principles and strategy of Real Estate as an investment. Special income tax rules, tools of analysis, comparison screening, discount analysis, computer-aided analysis, and marketing investment properties are all presented in this basic approach to investment.

Textbook: *Real Estate Investment* - \$45

Real Estate Law - 335

This course was written by Charles Jacobus, a renowned Real Estate attorney and notable author. This course begins with the grassroots of the legal system and progresses into current statutes, case laws, and regulations. Anyone desiring more in depth reading and explanation of Real Estate terminology and practice should purchase this textbook for their reference library.

Textbook: *Texas Real Estate Law* - \$50

Real Estate Marketing - 551

This course is a must for agents who wish to thrive and survive in today's highly competitive Real Estate market. This course covers all of the areas necessary to present yourself as a professional and well trained agent. It will introduce and review all aspects of successful Real Estate marketing techniques for the agent.

Textbook: *Real Estate Marketing* - \$35

Real Estate Marketing: Commercial Real Estate - 545

This course is an introduction to the specialty of Commercial Real Estate. The listing process, using the proper commercial forms and marketing strategies are included. The course introduces concepts critical to successfully working with commercial properties and clients. This course is for the new agent who wants to know about Commercial Real Estate as well as the experienced agent seeking new ideas or ways to brush up on existing techniques.

Textbook: *Commercial Real Estate* - \$35

Real Estate Marketing: Power House Training - 527

The purpose of this dynamic course is to assist new Real Estate agents in developing skills and knowledge required for a successful career in the Real Estate industry. New Sales Agents who take this course will be better equipped to practice ethically and effectively. The course material addresses current techniques and approaches for a long-term successful career and provides step-by-step guidance to starting up and maintaining your Real Estate business. The courses presents cases of the right and wrong way of doing business and practical approaches to developing systems and processes. The Real Estate Standards of Practice and Code of Ethics are emphasized throughout each phase of business.

Textbook: *Power House Training* - \$35

Real Estate Math - 651

Real Estate Math is a course dedicated to helping students overcome their fear of math, and to developing an understanding that math is a necessary component of real estate education throughout their career. The textbook will review basic math, commissions, area and volume, appreciation and depreciation, interest, finance and many other topics relevant to agents pursuing a career in real estate. This course includes exercises, scenarios, chapter reviews and quizzes, in addition to exams, all designed to ensure the student comprehends and can apply the math skills learned during the course.

Textbook: *Real Estate Math* - \$35

Real Estate Appraisal: Fundamentals - 226

This course helps you understand today's ever-changing appraisal marketplace. Using an effective blend of theory and practice, this course explores relevant legislation, key environmental considerations and the increasing role of technology in the industry. This course includes the purpose and functions of an appraiser, the social and economic determinants of value, case studies, the market data approach to value final correlations and reporting of the appraisal.

Textbook: *Fundamentals of Real Estate Appraisal* - \$45

Residential Inspection for Real Estate Agents - 1035

This easy to understand guide to residential home inspection arms agents with critical inspection information including foundational construction terms and information on issues such as 'Stachybotris' or 'Black Mold.' Additionally, students will learn to identify and avoid problem houses and review common questions that come up during Real Estate inspections.

Textbook: *Residential Inspection* - \$35

30-Days to Success Coaching Program

The 30 Days to Success in Real Estate! Video and Coaching Program is a Day by Day Workbook that allows you to climb the ladder to success in your new career. Use the workbook and watch the coaching video with Rita Santamaria, as she teaches you how to use each day in your manual. You will have direction, encouragement and accountability when you access your coaching video as it takes the mystery and stress out of approaching your new career in real estate. Maybe you are an experienced agent and need a refresher, this training works for you too!

Textbook: *30 Days to Success Coaching Program* - \$79

18-Hour CE Online Programs \$99

Includes Mandatory 8-Hours of TREC Legal Updates I & II and 3-Hour Contract Review

- Self-paced, no timer
- Saves your place while testing
- Courses never expire
- Downloadable PDF books
- Access from any mobile or desktop device with a browser and a stable internet connection
- Courses reported to TREC electronically
- Instructor support
- Instant homework and exam results



Online Real Estate Continuing Education Courses

Course Name	Course #	Hours	\$
Farm and Ranch Real Estate	42447	10	\$100
Commercial Real Estate	41776	10	\$100
Prospering with Trends and Strategies	39523	10	\$100
Risk Reduction Assessment	38865	10	\$100
The 3 T's to Success: Tools, Trends and Technology	38866	10	\$100
Property Management	42338	10	\$100
Prospering In The Hot Texas Market	38867	10	\$100
Real Estate Trends and Disruptors	38464	8	\$80
Selected Topics in Commercial Real Estate	40465	7	\$70
Selected Topics in Farm and Ranch	40463	7	\$70
Selected Topics in Property Management	40461	7	\$70
Broker Responsibility Course	39962	6	\$60
Eye on Real Estate: Trends and Disruptors	40467	5	\$50
Success Strategies	42493	4	\$40
Texas Common Legal Issues in Real Estate	40659	4	\$40
TREC Legal Update I (2020-2021)	42039	4	\$40
TREC Legal Update II (2020-2021)	42040	4	\$40
TREC Contract Updates	41175	3	\$30
Essential Topics: 3-Hour Contract Review	40031	3	\$30
Easy Steps for Using the Buyer's Representation Agreement	42446	2	\$20
Flood Red Flags	38463	2	\$20
How to Prepare Your Personal Business Plan	41124	2	\$20
Introduction to Artificial Intelligence	40613	2	\$20
Property Tax Remedies	38460	2	\$20
Real Estate Investing	38458	2	\$20
Real Estate Disruptors	42641	2	\$20
Real Estate Trends	38459	2	\$20
Selling to Different Generations	38695	2	\$20
Technology Update	42448	2	\$20
The Truth-In-Lending Disclosures	38521	2	\$20
Writing and Understanding a Policies and Procedures Manual	39517	2	\$20
Positively Outstanding Client Service	39522	1	\$10
Technology in Real Estate	40459	1	\$10

Course Delivery Methods

BLENDDED CLASSROOM:

Champions School of Real Estate® Blended Classroom courses combine home-study and instructor led classroom with graded quizzes and an exam. The classroom portion of the course is 15 hours and held over two days, four evenings or four mornings. The final (closed-book) exam is proctored and graded at the end of the last day in the classroom. **Students are also expected to spend 15 hours studying the material independently, outside of the classroom,** prior to the class. All students must attend all classroom hours and complete all chapter quizzes in order to take the final exam and complete the course.

CHAMPIONS LIVE BROADCAST:

Our fully interactive, real-time system, **ChampionsLive** offers the unparalleled classroom experience of your local campus and instructors in an online format. **ChampionsLive** allows the remote student or office to participate in a class as if they were actually there. Students are required to attend all course hours sessions before being able to access the course exams. Once course hours have been attended and quizzes have been proctored, the student will then gain access to any proctored exams required for course completion.

ONLINE-CORRESPONDENCE:

Champions School of Real Estate® offers you a convenient online-correspondence course format in which you study the course material at your own pace either on your computer in a PDF format or from a textbook. The quizzes and exams can be done from anywhere there is an internet connection. Students must pass all chapter quizzes before accessing the course exam. Proctored exams can be taken at any one of our campus locations or via our **ChampionsLive** Broadcast system per a designated time slot. The textbooks for any of our online-correspondence courses can be picked up at any of our locations or can be shipped nationwide for a fee.

CORRESPONDENCE:

Our Correspondence course format is a self-paced course which allows you to complete your quizzes and homework at your own pace. Once you have read through the textbook and circled your chapter quiz answers in the textbook, you can go to a campus testing center to have those quizzes graded. Upon passing each quiz successfully, you will then be able to take the final exam for course credit.

ONLINE INTERACTIVE:

Our Online courses are timed and delivered completely online without the use of any textbooks. Course material is presented in online modules along with multiple choice quizzes and/or exams. Students must be able to access the internet via a web browser to take this course format. This method is ideal for people who cannot attend class at a campus but would still prefer a more guided learning experience.

Online Loan Originator pre-licensing education courses are instructor led with course modules, discussion forums and exams. Each module's exam must be passed before moving on to the next course module. These courses have specific start and end dates which can only be accessed during the defined dates.

CLASSROOM:

Champions School of Real Estate® classroom delivery method offers instructor led classroom courses where the required hours for the course are all done in the classroom. If required, course exams are given on the last day of the course and are graded and reviewed by the instructor. Students must pass the exam to receive credit for the course. In addition, students must attend all hours of the course in order to receive credit for the course.

DISTANCE EDUCATION DELIVERY:

Champions Distance Education Delivery allows students to take their courses in a format that is best suitable to their learning environment. Courses can be done via Blended Classroom (which combines home-study and instructor led classroom with proctored quizzes and exam), via Online-Correspondence with online quizzes and a proctored exam delivered via our **ChampionsLive** Broadcast system or at a campus testing center. For both methods, to ensure that the student taking the course, quizzes and final exam is the person receiving credit for the course, a photo ID is required to be shown to verify the student's identity.

If a student takes a course via our Blended Classroom delivery method, chapter quizzes will be administered and graded while attending the prescribed 15 hours of classroom. The student must also spend 15 hours studying the material independently, outside of the classroom portion of the course. The final exam will be proctored and graded at the end of the second day of the classroom. The final exam must be passed with a 70%. Champions will not allow a student to view or take the final exam prior to the student completing the regular coursework and making up any missed class time.

If a student takes a course via our online-correspondence delivery method, they will need to pass all online chapter quizzes with a 100% before registering for a proctored final exam. Verification questions will be asked throughout the chapter quizzes to ensure the student's identity. Once a student has passed all the chapter quizzes for a course, they will be given the option to select a time to take their exam via our **ChampionsLive** Broadcast system or select a campus to go in and take their exam. The final exam must be passed with a 70%.

Students must sign the mandatory pre-enrollment agreement prior to starting class. This agreement outlines cancellation and refund policies and other important student information.

A provider may withhold any official completion documentation from a student until the student has fulfilled all financial obligations to the provider.

CSRE Policy: Courses may be cancelled due to lack of enrollment. Class size may be limited due to excessive enrollment. Prepayment of course guarantees a seat in the class. There is a \$20 per class registration fee that is non-refundable. Add \$20 if paying day of class. No refunds on textbooks. No refunds on Prep.

Classroom Reminder: All cellular phones, laptops, tablets, etc., will be turned off for the duration of class. Breaks and lunch will allow for usage of these items.



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TO:

Champions is Proud to be the Largest Real Estate School in Texas. See Why From Our Students' Own Words!

As a long time student and known productivity coach, my job is to get agents up and practicing real estate. When they came from Champions, they are better prepared for their real estate career!
 - David Burton
 Keller Williams Lake Travis

Six years ago, I decided to pursue a career in real estate. I did my research and decided to get my training from the best- Champions School of Real Estate. Because they offer so many methods of training, and different locations for their schools, I was able to take my classes on MY schedule! After taking the prep classes, I passed the State and national Exam on the first time! I know this is due to the excellent preparation Champions provides me with.
 - Tamberly Hankins- Wojcik
 StepStone Realty

We have loved being a partner with Champions School of Real Estate! Getting started in real estate can be daunting, and CSRE makes the process simple to follow. The flexibility in the schedule allows everyone to find the right path towards reaching their goals. New agents who came from CSRE are more prepared and ready for the business than most other schools. We highly recommend their pre-licensing courses AND continuing education.
 - Sonia Almanza
 Keller Williams City View

Our main engineer has taken many CE inspector classes and knows Roy Carter well. We have hired several Champions

inspector grads for the major cities in Texas as we go statewide. Champions School of Real Estate is our go-to for our educational needs.
 - Peggy Page
 Page Two Inspection Services, LLC

I attended classes at Champions for my initial real estate license and now for my broker license. I've had a great experience as a student and a sponsor.
 - Judie Curry, Nick Bristow Broker
 United Real Estate

Champions is the best real estate school in Texas! I recommend all people wanting to be an Agent to take the real estate training at Champions. They have the best training materials and the best teachers who are experienced Agents and Brokers that understand the business.
 - Dr. Hank Seitz
 Agent Wealth Success-Exp Realty

My experience is always amazing. I send all my new hires to Champions to get their license because it's the best!
 - Anderson Mohle
 Connected Realty

Love the education program for new and experienced Realtors. We refer everyone interested in pursuing their Real Estate career to Champions.
 - Bernice Maez
 Vivo Realty

Brokers rely on the excellent education opportunity Champions gives to a new licensee when they onboard with a branch. An agent coming from

Champions is well trained and easy to get up and running!
 - Terri Macaluso
 Coldwell Banker Residential Brokerage

Without Champions School of Real Estate, our industry would not be as strong. The quality of the agents they produce is outstanding. We couldn't do it without you. Keep doing what you are doing.
 - David Alan Cox
 Remax Dallas Suburbs

Champions took the worry and stress out of taking the EXAM! Thank you for your professionalism in all that you do. The classroom is the way to go. The educators were knowledgeable and helped us breakdown ALL the information given. Could not have done real estate without you!
 - D'Ann Hall
 Women's Council of Realtors

We always recommend Agents get their training in person at Champions School of Real Estate. I received all of my Broker training, and Agent Training over the years at Champions!
 - Richard Machos
 RPM Exclusive Realty

I studied for my home inspection license with Champions. I thought my experience with Champions would end when I finished my courses, but it hasn't at all. When you graduate from Champions, you become alumni, just like any college. I have made several friends and business connections here and continue to do so. I even paid for new inspectors' training at Champions to add

him to my team. As an inspector, some class time is mandatory. I know that Realtors can take a lot of their classes online. I would still recommend coming into the classes for all the nice people you will meet. Our world is a lot of who you know, not just what you know.
 - Chris Corder
 Every Angle Inspectors

Champions create a fantastic learning environment that encourages personal growth and, quite frankly, promotes an attitude of excitement around joining the real estate industry. We thoroughly enjoy Champions' Career Fair each year. It's a great opportunity for new real estate professionals to sit face to face with brokers in their market. It also provides us an opportunity to share all the "uniques" about our company.
 - Jennifer Grimes
 Century 21 Judge Fite Co.

I graduated from Champions School of Real Estate and I, without question, loved my experience. I only recommend CSRE to my friends.
 - Mark Alameel
 Eakin Group

Champions School of Real Estate is where I go for all my education requirements. The instructors, staff, and students have been wonderful! I'm so excited that we're all a team and growing together. I wouldn't go anywhere else!
 - Dorothy Palmore
 Mallory Mandy Realtor
 Exp Realty

CHOOSE TO BE A CHAMPION®

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